



The people connecting America®

2nd Quarter 2025 Results

August 21, 2024



Participants

Steven E. Nielsen	Chief Executive Officer
Daniel S. Peyovich	President and Chief Operating Officer
H. Andrew DeFerrari	Chief Financial Officer
Ryan F. Urness	General Counsel

Agenda

- Q2 2025 Overview
- Industry Update
- Financial and Operational Highlights
- Outlook
- Closing Remarks
- Q&A

Important Information

Caution Concerning Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the 1995 Private Securities Litigation Reform Act. These forward-looking statements include those related to the outlook for the quarter ending October 26, 2024, including, but not limited to, those statements related to our recent acquisitions and those found under the “Outlook” section of this presentation. Forward-looking statements are based on management’s expectations, estimates and projections, are made solely as of the date these statements are made, and are subject to both known and unknown risks and uncertainties that may cause the actual results and occurrences discussed in these forward-looking statements to differ materially from those referenced or implied in the forward-looking statements contained in this presentation. The most significant of these known risks and uncertainties are described in the Company’s Form 10-K, Form 10-Q, and Form 8-K reports (including all amendments to those reports) and include future economic conditions and trends including the potential impacts of an inflationary economic environment, changes to customer capital budgets and spending priorities, the availability and cost of materials, equipment and labor necessary to perform our work, the adequacy of the Company’s insurance and other reserves and allowances for doubtful accounts, whether the carrying value of the Company’s assets may be impaired, the future impact of any acquisitions or dispositions, adjustments and cancellations of the Company’s projects, the impact to the Company’s backlog from project cancellations or postponements, the impacts of pandemics and public health emergencies, the impact of varying climate and weather conditions, the anticipated outcome of other contingent events, including litigation or regulatory actions involving the Company, the adequacy of our liquidity, the availability of financing to address our financial needs, the Company’s ability to generate sufficient cash to service its indebtedness, the impact of restrictions imposed by the Company’s Senior Credit Facility, and other risks and uncertainties detailed from time to time in the Company’s filings with the Securities and Exchange Commission. The Company does not undertake any obligation to update its forward-looking statements.

Non-GAAP Financial Measures

This presentation includes certain “Non-GAAP” financial measures as defined by Regulation G of the SEC. As required by the SEC, an explanation of the Non-GAAP financial measures and a reconciliation of those measures to the most directly comparable GAAP financial measures are provided in slides 15 through 20 of this presentation. Non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company’s reported GAAP results.

Q2 2025 Overview

Financial Highlights

\$ Millions, Except EPS	Q2-25	Q2-24	Y/Y
Contract Revenues	\$1,203	\$1,042	15.5%
<i>Organic Revenue Growth¹</i>			9.2%
Adjusted EBITDA	\$158.3	\$130.8	21.1%
<i>Adjusted EBITDA %</i>	13.2%	12.6%	
Adjusted Diluted EPS	\$2.46	\$2.03	21.2%

See slides 15 through 20 of this presentation for a reconciliation of Non-GAAP measures.

Announced Planned Leadership Transition

- On November 30, 2024, Steven E. Nielsen will retire as Chief Executive Officer
- Daniel S. Peyovich, currently President and Chief Operating Officer, will succeed him in the CEO role

Operating Performance

- Revenue growth and margin expansion

Liquidity

- In May 2024, amended Senior Credit Facility to expand term loan capacity and extend maturity to January 2029
- Strong liquidity of \$622.0 million

Capital Allocation

- In Q2 2025, acquired a telecommunications construction contractor expanding our geographic footprint to Alaska

Recent Acquisition

In August 2024, Dycom acquired Black & Veatch's public carrier wireless telecommunications infrastructure business for \$150 million in cash

- The acquired business provides wireless construction services primarily in the states of New York, New Jersey, Missouri, Kansas, Colorado, Utah, Wyoming, Idaho and Montana
- The acquisition strategically expands our geographic presence enabling Dycom to more broadly address growth opportunities in wireless network modernization, including Open RAN transformation initiatives, and deployment services
- During Q3 2025 and Q4 2025, we expect modest revenues as the business is currently focused on site acquisition for next year's construction program
- For fiscal 2026, we anticipate this acquisition to contribute \$250 million to \$275 million of contract revenues with post-integration EBITDA margins in line with our consolidated average
- We currently expect this acquisition to add approximately \$1.0 billion of total backlog, which we will reflect in our Q3 2025 report

Industry Update

An increasing number of diverse industry participants are constructing or upgrading wireline networks throughout the country to enable the delivery of gigabit network speeds to consumers and businesses

In addition, the advent of AI data centers has sparked the highest level of interest in national deployments of high-capacity low latency intercity networks we have seen in the last 25 years

Finally, wireless networks are deploying additional spectrum bands and equipment to more broadly and efficiently provision higher broadband services for both fixed and mobile access

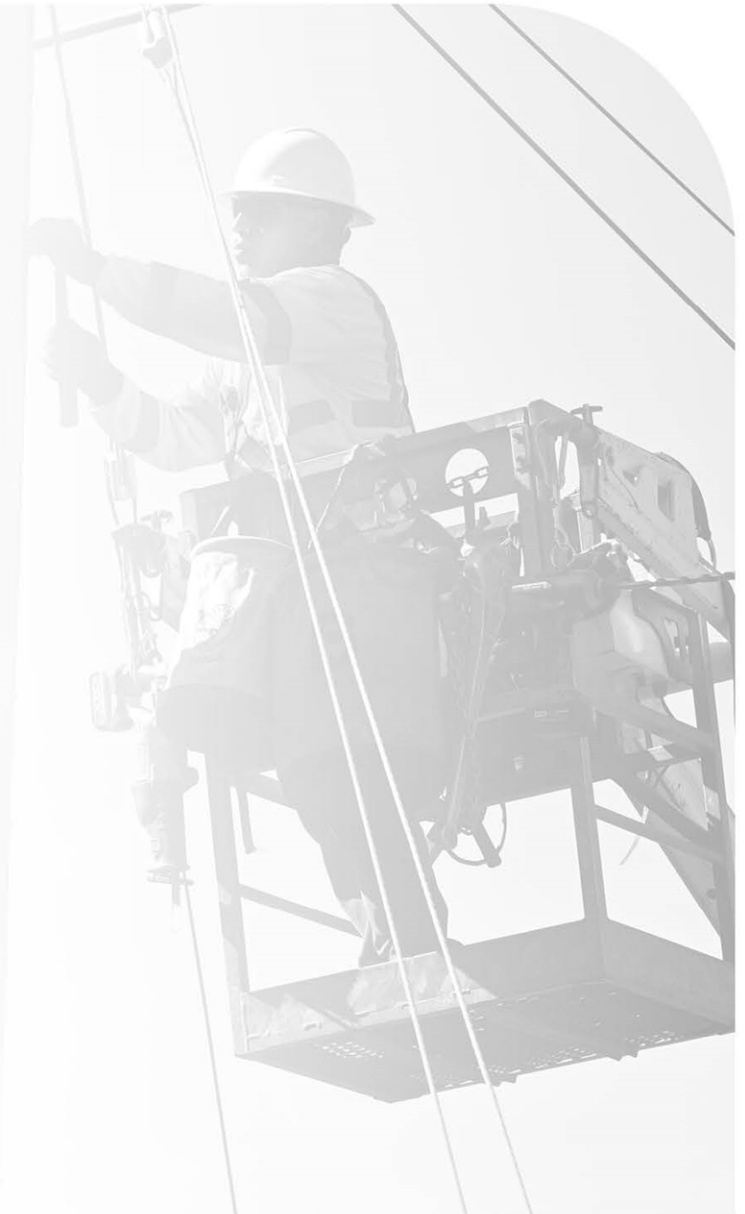
- Industry participants believe a single high-capacity fiber network can most cost effectively serve both consumers and businesses, enabling multiple revenue streams from a single investment
- Some of these same industry participants who also provide wireless services, strongly believe that the ability to provision converged wireline fiber and wireless services creates significant competitive advantages
- This belief is evident as some wireless providers have recently invested in new fiber providers while another wireline/wireless provider is deploying fiber networks outside its traditional geographic footprint

These views support our belief that the appetite for massive fiber deployments is irreversible and continues to meaningfully broaden the opportunities for our industry

- We are pleased that a number of our customers have entered into strategic transactions and refinancings intended to fund incremental fiber deployments over the next several years
- In addition, public capital programs are providing an unprecedented level of support for rural broadband; the largest of these programs, the BEAD program, includes over \$40 billion to address the most difficult and expensive deployment locations in America and represents a generational deployment opportunity

Macro-Economic conditions appear stable

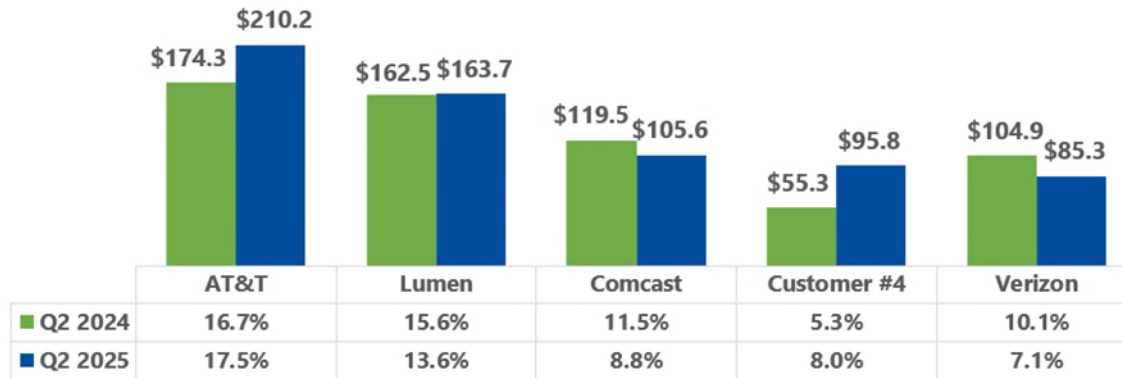
- The market for labor has improved in many regions around the country; automotive and equipment supply chains have normalized and prices for capital equipment have been stable since the first of the year
- Within this context, we remain confident that our scale and financial strength position us well to deliver valuable service to our customers



Contract Revenues

Top 5 Customers - Percentage of Total Contract Revenues

\$ Millions



Non-GAAP Organic Growth (Decline)%¹



Top 5 customer concentration reduced to **54.9%** in Q2 2025 compared to 59.2% in Q2 2024

Fiber construction revenue from electric utilities was **\$88.7 million** in Q2 2025

Q2 2025 Organic Growth:

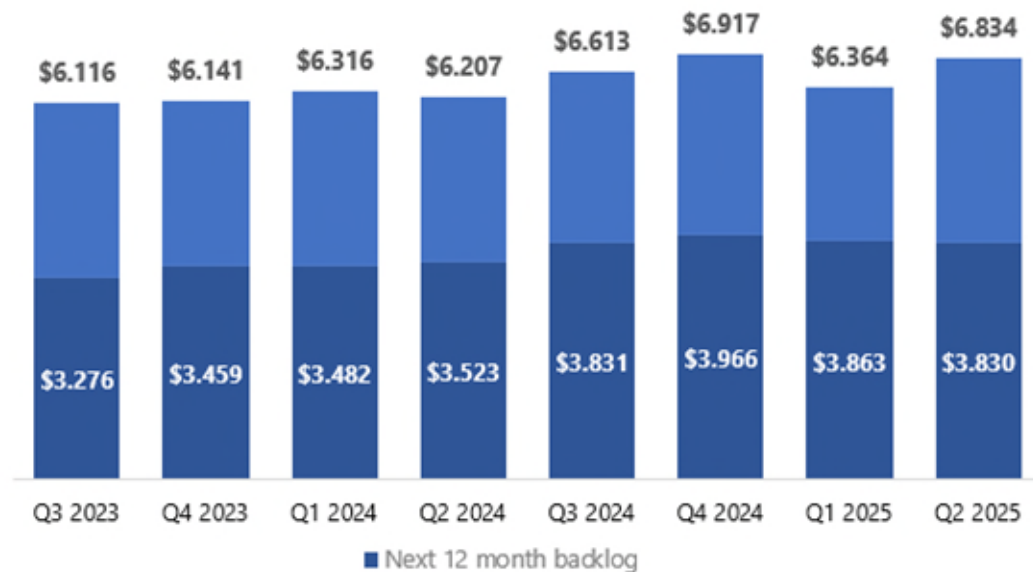
Total Customers	Top 5 Customers ²	All Other Customers ³
9.2%	7.1%	12.3%

AT&T	Lumen	Customer #4
20.6%	0.7%	73.2%

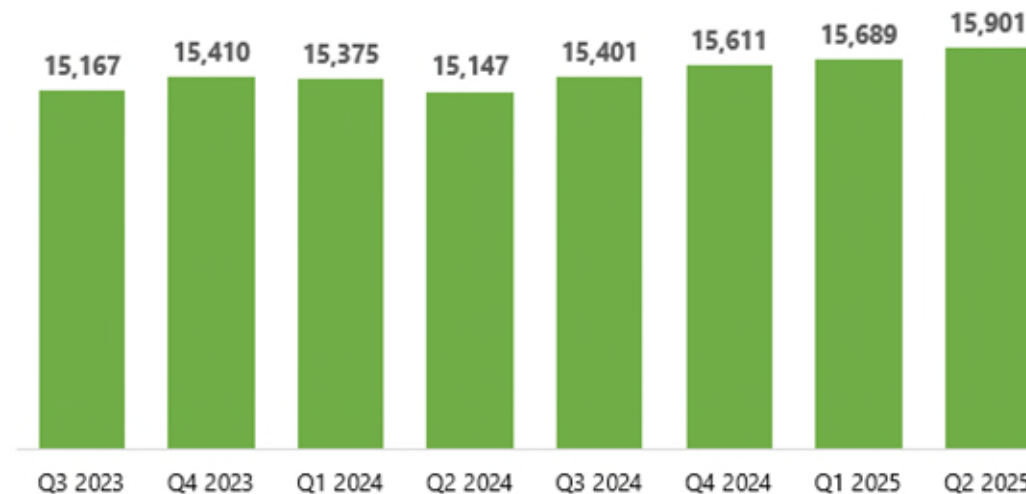
Backlog, Awards and Employee Headcount

Backlog⁴

\$ Billions



Employee Headcount

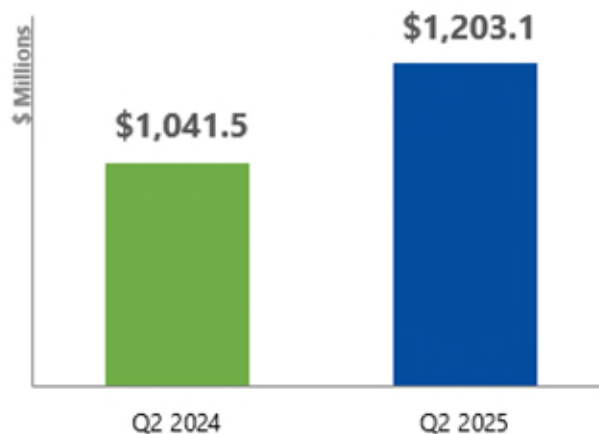


Selected Q2 2025 Awards and Extensions:

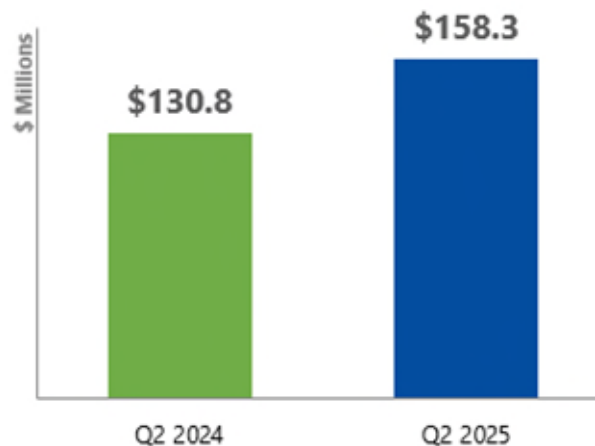
Customer	Description of Services	Area	Term (in years)
Verizon	Construction	NY	2
Brightspeed	Construction	OH, PA, NJ, VA, NC	2
Comcast	Maintenance & Construction	Nationwide	3
AT&T	Utility Line Locating	CA	4
Various	Rural Fiber Deployments	AZ, OK, AR, AL, NC	1-3

Financial Highlights

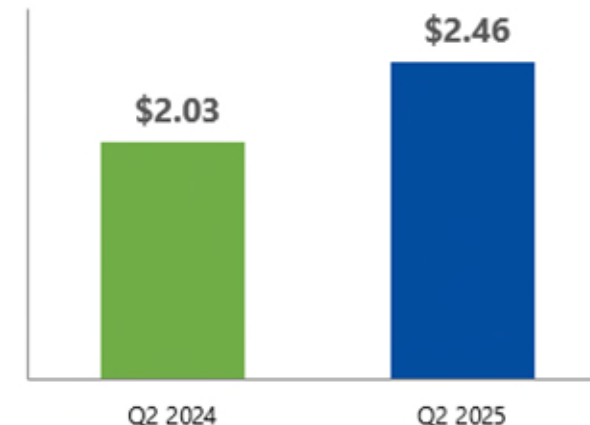
Contract Revenues



Non-GAAP Adjusted EBITDA



Non-GAAP Adjusted Diluted EPS



12.6% **13.2%**
*Non-GAAP Adjusted EBITDA
% of Contract Revenues*

- Contract revenues of \$1.203 billion increased 15.5% year-over-year
- Organic contract revenues increased 9.2% year-over-year after excluding \$65.9 million of contract revenues from acquired businesses
- Non-GAAP Adjusted EBITDA increased to \$158.3 million, or 13.2% of contract revenues
- Non-GAAP earnings increased to \$2.46 per common share diluted

Debt and Liquidity Overview

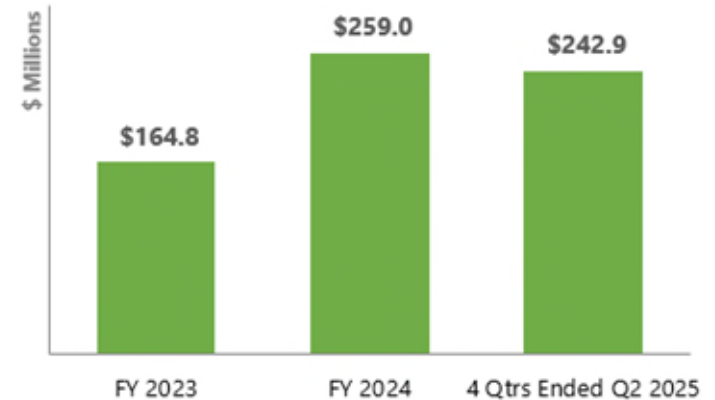
Debt Summary	Q1 2025	Q2 2025
\$ Millions		
4.50% Senior Notes, mature April 2029	\$ 500.0	\$ 500.0
Senior Credit Facility, matures January 2029: ⁵		
Term Loan Facility	310.6	450.0
Revolving Facility	55.0	-
Total Notional Amount of Debt	\$ 865.6	\$ 950.0
Less: Cash and Equivalents	26.1	19.6
Notional Net Debt	839.5	930.4
Liquidity⁶	\$ 573.6	\$ 622.0

Debt maturity profile and liquidity provide financial flexibility

- Strong liquidity of \$622.0 million at Q2 2025
- In May 2024, amended Senior Credit Facility to expand term loan capacity and extend maturity to January 2029
- Capital allocation prioritizes organic growth, followed by M&A and opportunistic share repurchases, within the context of the Company's historical range of net leverage

Cash Flow Overview

Cash Flow Summary	Q2 2024	Q2 2025
\$ Millions		
Operating cash flow	\$ 56.3	\$ (7.5)
Capital expenditures, net of proceeds from sale of assets	\$ (40.0)	\$ (55.9)
Cash paid for acquisitions, net of cash acquired	\$ -	\$ (20.8)
Borrowings (Repayments) on Senior Credit Facility	\$ (4.4)	\$ 84.4
Debt issuance costs	\$ -	\$ (6.6)
Other financing and investing activities, net	\$ 0.0	\$ (0.1)



- Operating cash flow used to support sequential growth during Q2 2025
- Days Sales Outstanding (“DSO”)⁷ were 117 days, an increase of 7 days sequentially
- Gross capital expenditures were \$65.4 million and disposal proceeds were \$9.5 million for Q2 2025
- In Q2 2025, acquired a telecommunications construction contractor for \$20.8 million, net of cash acquired, expanding our geographic footprint to Alaska
- In Q3 2025, acquired Black & Veatch’s public carrier wireless telecommunications infrastructure business for \$150 million in cash

Outlook for Quarter Ending October 26, 2024 (Q3 2025)

Q3 2025 Outlook:

CONTRACT REVENUES	Increase mid- to high single digit as a percentage of contract revenues, compared to \$1.136 billion for Q3 2024 <i>Included in the expectation for the current quarter is approximately \$75 million of acquired revenues, compared to the prior year period that included \$45.2 million of acquired revenues and \$26.5 million of revenues from the impacts of a change order and the closeout of several projects</i>
NON-GAAP ADJUSTED EBITDA % OF CONTRACT REVENUES	Increases 25 to 50 basis points compared to 12.9% in Q3 2024, after excluding 1.8% of incremental benefit in Q3 2024 EBITDA margin from the impacts of a change order and closeout of several projects <i>The expectation of Non-GAAP Adjusted EBITDA excludes \$5.5 million of pre-tax integration costs related to the Q3 2025 acquisition</i>

Q3 2025 Supplemental Outlook Information:

AMORTIZATION EXPENSE*	\$9.5 million
STOCK-BASED COMPENSATION EXPENSE	\$14.3 million <i>Includes \$7.1 million of incremental expense related to CEO succession transition</i>
INTEREST EXPENSE, NET*	\$17.5 million
NON-GAAP EFFECTIVE INCOME TAX RATE	26.5%
DILUTED SHARES	29.6 million

*Q3 2025 ACQUISITION	<p>We expect pre-tax integration costs of \$5.5 million, which we will exclude from Non-GAAP Adjusted EBITDA</p> <p>Other expected pre-tax costs related to the acquisition that are included in our consolidated outlook are:</p> <ul style="list-style-type: none"> • \$3.7 million of amortization expense (included in the \$9.5 million expectation) • \$2.4 million of interest expense (included in the \$17.5 million expectation) <p>On a GAAP basis, the combined pre-tax integration and other costs are expected to total approximately \$11.6 million, or \$0.29 per common share diluted, on an after-tax basis</p>
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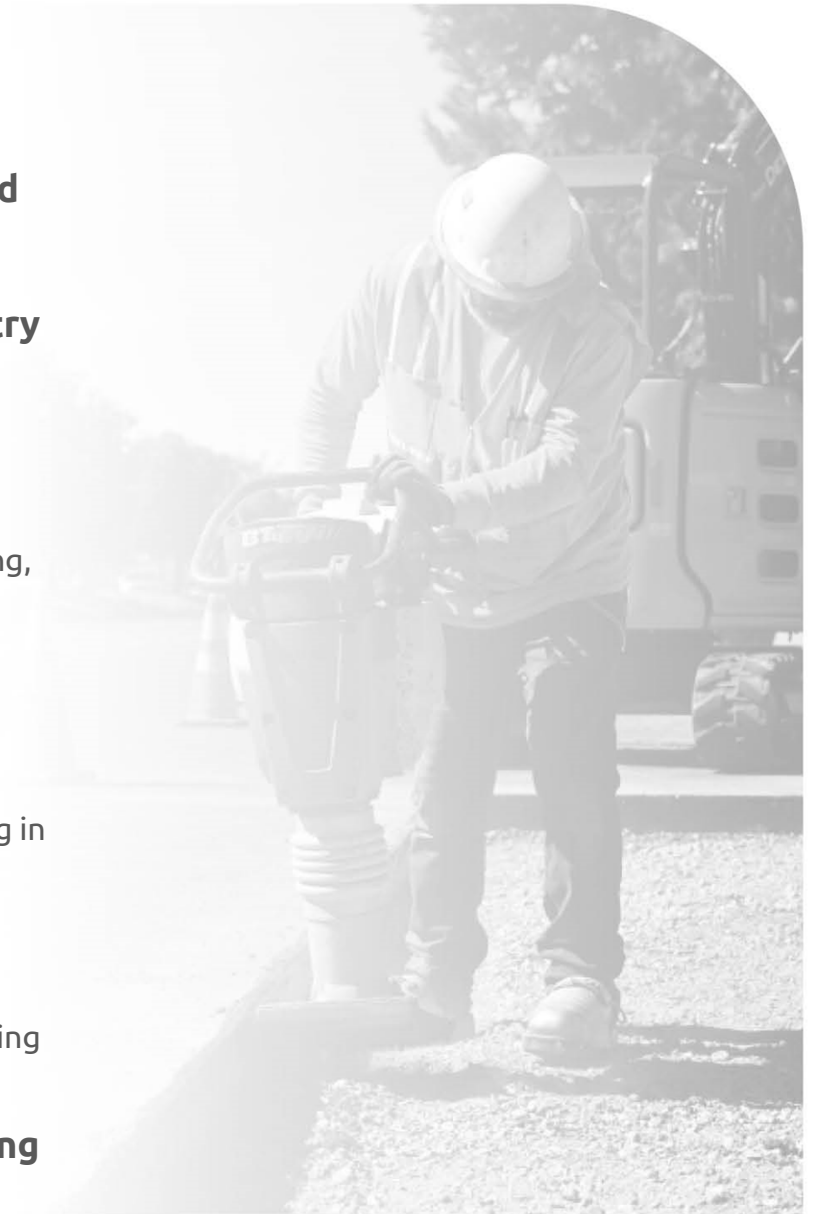
Closing Remarks

We maintain significant customer presence throughout our markets and are encouraged by the increasing breadth in our business

Our extensive market presence has allowed us to be at the forefront of evolving industry opportunities

- Telephone companies are deploying FTTH to enable gigabit high speed connections and rural electric utilities are doing the same
- Dramatically increased speeds for consumers are being provisioned and consumer data usage is growing, particularly upstream
- Wireless construction activity in support of newly available spectrum bands and fixed wireless access continues this year
- Demand for low latency AI data center connectivity is growing rapidly
- Federal and state support for rural deployments of communications networks is dramatically increasing in scale and duration
- Cable operators are increasing fiber deployments in rural America; capacity expansion projects are underway
- Customers are consolidating supply chains creating opportunities for market share growth and increasing the long-term value of our maintenance and operations business

We are pleased that many of our customers are committed to multi-year capital spending initiatives as our nation and industry experience more stable economic conditions



Notes

1. Organic growth (decline) % from businesses that are included for the entire period in both the current and comparable prior period, adjusted for contract revenues from storm restoration services, and for the additional week of operations during the fourth quarter as a result of the Company's 52/53 week fiscal year, when applicable.
2. Top 5 customers for Q2 2025 were AT&T, Lumen, Comcast, Customer #4, and Verizon. Top 5 Customer Organic Growth is calculated as the year-over-year organic revenue change for the current period top 5 customers.
3. Q2 2025 percentage of contract revenues for customers #6 through #10 included in All Other Customers are presented in the following table:

Charter	Frontier	Brightspeed	Windstream	Dominion Energy
6.9%	6.1%	6.0%	2.0%	1.3%

4. The Company's backlog represents an estimate of services to be performed pursuant to master service agreements and other contractual agreements over the terms of those contracts. These estimates are based on contract terms and evaluations regarding the timing of the services to be provided. In the case of master service agreements, backlog is estimated based on the work performed in the preceding 12-month period, when available. When estimating backlog for newly initiated master service agreements and other long and short-term contracts, the Company also considers the anticipated scope of the contract and information received from the customer during the procurement process. A significant majority of the Company's backlog comprises services under master service agreements and other long-term contracts. Backlog is not a measure defined by United States generally accepted accounting principles ("GAAP") and should be considered in addition to, but not as a substitute for, information provided in accordance with GAAP. Participants in the Company's industry also disclose a calculation of their backlog; however, the Company's methodology for determining backlog may not be comparable to the methodologies used by others. Dycom utilizes the calculation of backlog to assist in measuring aggregate awards under existing contractual relationships with its customers. The Company believes its backlog disclosures will assist investors in better understanding this estimate of the services to be performed pursuant to awards by its customers under existing contractual relationships.
5. As of both Q1 2025 and Q2 2025, the Company had \$47.5 million of standby letters of credit outstanding under the Senior Credit Facility.
6. Liquidity represents the sum of availability from the Company's Senior Credit Facility, considering net funded debt balances, and available cash and equivalents. For calculation of availability under the Senior Credit Facility, applicable cash and equivalents are netted against the funded debt amount.
7. DSO is calculated as the summation of current and non-current accounts receivable (including unbilled receivables), net of allowance for doubtful accounts, plus current contract assets, less contract liabilities, divided by average revenue per day during the respective quarter. Long-term contract assets are excluded from the calculation of DSO, as these amounts represent payments made to customers pursuant to long-term agreements and are recognized as a reduction of contract revenues over the period for which the related services are provided to the customers.

Non-GAAP Reconciliations

Q2 2025



Explanation of Non-GAAP Financial Measures

The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). In the Company's quarterly results releases, trend schedules, conference calls, slide presentations, and webcasts, it may use or discuss Non-GAAP financial measures, as defined by Regulation G of the Securities and Exchange Commission. The Company believes that the presentation of certain Non-GAAP financial measures in these materials provides information that is useful to investors because it allows for a more direct comparison of the Company's performance for the period reported with the Company's performance in prior periods. The Company cautions that Non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company's reported GAAP results. Management defines the Non-GAAP financial measures used as follows:

- *Non-GAAP Organic Contract Revenues* - contract revenues from businesses that are included for the entire period in both the current and prior year periods, excluding contract revenues from storm restoration services. Non-GAAP Organic Contract Revenue change percentage is calculated as the change in Non-GAAP Organic Contract Revenues from the comparable prior year period divided by the comparable prior year period Non-GAAP Organic Contract Revenues. Management believes Non-GAAP Organic Contract Revenues is a helpful measure for comparing the Company's revenue performance with prior periods.
- *Non-GAAP Adjusted EBITDA* - net income before interest, taxes, depreciation and amortization, gain on sale of fixed assets, stock-based compensation expense, and certain non-recurring items. Management believes Non-GAAP Adjusted EBITDA is a helpful measure for comparing the Company's operating performance with prior periods as well as with the performance of other companies with different capital structures or tax rates.
- *Non-GAAP Adjusted Net Income* - GAAP net income before certain non-recurring items and the related tax impact. Management believes Non-GAAP Adjusted Net Income is a helpful measure for comparing the Company's operating performance with prior periods.
- *Non-GAAP Adjusted Diluted Earnings per Common Share* - Non-GAAP Adjusted Net Income divided by weighted average diluted shares outstanding.
- *Notional Net Debt* - Notional net debt is a Non-GAAP financial measure that is calculated by subtracting cash and equivalents from the aggregate face amount of outstanding debt. Management believes notional net debt is a helpful measure to assess the Company's liquidity.

Management excludes or adjusts each of the items identified below from *Non-GAAP Adjusted Net Income* and *Non-GAAP Adjusted Diluted Earnings per Common Share*:

- *Stock-based compensation modification* - During the quarter ended July 27, 2024, the Company announced its CEO succession plan and transition. In connection with this transition, the Company incurred stock-based compensation modification expense. The Company excludes the impact of the award modification because the Company believes it is not indicative of its underlying results or ongoing operations.
- *Loss on debt extinguishment* - Loss on debt extinguishment includes the write-off of deferred financing fees in connection with the amendment of the Company's credit agreement during the quarter ended July 27, 2024. Management believes excluding the loss on debt extinguishment from the Company's Non-GAAP financial measures assists investors' overall understanding of the Company's current financial performance and provides management with a consistent measure for assessing the current and historical financial results.
- *Tax impact of pre-tax adjustments* - The tax impact of pre-tax adjustments reflects the Company's estimated tax impact of specific adjustments and the effective tax rate used for financial planning for the applicable period.

Reconciliation of Non-GAAP Financial Measures to Comparable GAAP Financial Measures



Non-GAAP Organic Contract Revenues

Unaudited \$ Millions		Contract Revenues - GAAP	Revenues from Acquired Businesses ¹	Non-GAAP - Organic Revenues	Growth (Decline) %	
Quarter Ended	GAAP - %				Non-GAAP - Organic %	
July 27, 2024	Q2 2025	\$ 1,203.1	\$ (65.9)	\$ 1,137.1	15.5%	9.2%
July 29, 2023	Q2 2024	\$ 1,041.5	\$ -	\$ 1,041.5		
April 27, 2024	Q1 2025	\$ 1,142.4	\$ (71.2)	\$ 1,071.2	9.3%	2.5%
April 29, 2023	Q1 2024	\$ 1,045.5	\$ -	\$ 1,045.5		
January 27, 2024	Q4 2024	\$ 952.5	\$ (57.5)	\$ 895.0	3.8%	(2.5%)
January 28, 2023	Q4 2023	\$ 917.5	\$ -	\$ 917.5		
October 28, 2023	Q3 2024	\$ 1,136.1	\$ (45.2)	\$ 1,090.9	9.0%	4.6%
October 29, 2022	Q3 2023	\$ 1,042.4	\$ -	\$ 1,042.4		
July 29, 2023	Q2 2024	\$ 1,041.5	\$ -	\$ 1,041.5	7.1%	7.1%
July 30, 2022	Q2 2023	\$ 972.3	\$ -	\$ 972.3		
April 29, 2023	Q1 2024	\$ 1,045.5	\$ -	\$ 1,045.5	19.3%	19.3%
April 30, 2022	Q1 2023	\$ 876.3	\$ -	\$ 876.3		
January 28, 2023	Q4 2023	\$ 917.5	\$ -	\$ 917.5	20.5%	20.5%
January 29, 2022	Q4 2022	\$ 761.5	\$ -	\$ 761.5		
October 29, 2022	Q3 2023	\$ 1,042.4	\$ -	\$ 1,042.4	22.1%	22.1%
October 30, 2021	Q3 2022	\$ 854.0	\$ -	\$ 854.0		

Note: Amounts above may not add due to rounding.

Reconciliation of Non-GAAP Financial Measures to Comparable GAAP Financial Measures (continued)



Non-GAAP Organic Contract Revenues – Selected Customers

Unaudited
\$ Millions

<u>Quarter Ended</u>		<u>Contract Revenues – GAAP</u>	<u>Revenues from Acquired Businesses¹</u>	<u>Non-GAAP - Organic Revenues</u>	<u>Growth (Decline) %</u>	
					<u>GAAP - %</u>	<u>Non-GAAP - Organic %</u>
Top 5 Customers²						
July 27, 2024	Q2 2025	\$ 660.6	\$ (0.5)	\$ 660.0	7.1%	7.1%
July 29, 2023	Q2 2024	\$ 616.5	\$ -	\$ 616.5		
All Other Customers (excluding Top 5 Customers)						
July 27, 2024	Q2 2025	\$ 542.5	\$ (65.4)	\$ 477.1	27.6%	12.3%
July 29, 2023	Q2 2024	\$ 425.0	\$ -	\$ 425.0		

Note: Amounts above may not add due to rounding.

Reconciliation of Non-GAAP Financial Measures to Comparable GAAP Financial Measures (continued)



Non-GAAP Adjusted EBITDA

Unaudited
\$ Millions

	Quarter Ended <u>July 27, 2024</u>	Quarter Ended <u>July 29, 2023</u>
Net income	\$ 68.4	\$ 60.2
Interest expense, net	14.7	12.3
Provision for income taxes	26.4	21.5
Depreciation and amortization	<u>46.6</u>	<u>38.0</u>
Earnings Before Interest, Taxes, Depreciation & Amortization ("EBITDA")	<u>156.0</u>	<u>132.0</u>
Gain on sale of fixed assets	(8.2)	(7.6)
Stock-based compensation expense	9.5	6.3
Loss on debt extinguishment ³	<u>1.0</u>	<u>-</u>
Non-GAAP Adjusted EBITDA	<u>\$ 158.3</u>	<u>\$ 130.8</u>
<i>Non-GAAP Adjusted EBITDA % of contract revenues</i>	<i>13.2%</i>	<i>12.6%</i>

Non-GAAP Adjusted Net Income

Unaudited
\$ and Shares Millions, Except EPS

	Quarter Ended <u>July 27, 2024</u>	Quarter Ended <u>July 29, 2023</u>
Net income	\$ 68.4	\$ 60.2
Pre-Tax Adjustments:		
Loss on debt extinguishment ³	1.0	-
Stock-based compensation modification ⁴	2.2	-
Tax Adjustments:		
Tax impact of pre-tax adjustments	<u>0.9</u>	<u>-</u>
Total adjustments, net of tax	<u>4.1</u>	<u>-</u>
Non-GAAP Adjusted Net Income	<u>\$ 72.5</u>	<u>\$ 60.2</u>
GAAP diluted earnings per common share	\$ 2.32	\$ 2.03
Total adjustments, net of tax	<u>0.14</u>	<u>-</u>
Non-GAAP Adjusted Diluted Earnings per Common Share	<u>\$ 2.46</u>	<u>\$ 2.03</u>
Shares used in computing Non-GAAP Adjusted Diluted Earnings per Common Share	<u>29.4</u>	<u>29.6</u>

Note: Amounts above may not add due to rounding.

Notes to Reconciliation of Non-GAAP Financial Measures



¹ Amounts represents contract revenues from acquired businesses that were not owned for the full period in both the current and comparable prior periods.

² Top 5 customers for the quarter ended July 27, 2024 were AT&T, Lumen, Comcast, Customer #4, and Verizon. Top 5 Customer Organic Growth is calculated as the year-over-year organic revenue change for the current period top 5 customers.

³ During quarter ended July 27, 2024, the Company recognized a loss on debt extinguishment of approximately \$1.0 million in connection with the amendment of its credit agreement.

⁴ During the quarter ended July 27, 2024, the Company announced its CEO succession plan and transition. In connection with this transition, the Company will incur approximately \$11.4 million of stock-based compensation modification expense through the current CEO's retirement date of November 30, 2024 related to previously issued existing equity awards. Of this total, approximately \$2.2 million was recognized during the quarter ended July 27, 2024.



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