



The people connecting America®

Investor Presentation

March 2024



Important Information



Caution Concerning Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the 1995 Private Securities Litigation Reform Act. These forward-looking statements include those related to the outlook for the quarters ending April 27, 2024 and July 27, 2024, including, but not limited to, those statements found under the “Outlook” section of this presentation. Forward-looking statements are based on management’s expectations, estimates and projections, are made solely as of the date these statements are made, and are subject to both known and unknown risks and uncertainties that may cause the actual results and occurrences discussed in these forward-looking statements to differ materially from those referenced or implied in the forward-looking statements contained in this presentation. The most significant of these known risks and uncertainties are described in the Company’s Form 10-K, Form 10-Q, and Form 8-K reports (including all amendments to those reports) and include future economic conditions and trends including the potential impacts of an inflationary economic environment, changes to customer capital budgets and spending priorities, the availability and cost of materials, equipment and labor necessary to perform our work, the adequacy of the Company’s insurance and other reserves and allowances for doubtful accounts, whether the carrying value of the Company’s assets may be impaired, the future impact of any acquisitions or dispositions, adjustments and cancellations of the Company’s projects, the impact to the Company’s backlog from project cancellations or postponements, the impacts of pandemics and public health emergencies, the impact of varying climate and weather conditions, the anticipated outcome of other contingent events, including litigation or regulatory actions involving the Company, the adequacy of our liquidity, the availability of financing to address our financial needs, the Company’s ability to generate sufficient cash to service its indebtedness, the impact of restrictions imposed by the Company’s credit agreement, and other risks and uncertainties detailed from time to time in the Company’s filings with the Securities and Exchange Commission. The Company does not undertake any obligation to update its forward-looking statements.

Non-GAAP Financial Measures

This presentation includes certain “Non-GAAP” financial measures as defined by Regulation G of the SEC. As required by the SEC, an explanation of the Non-GAAP financial measures and a reconciliation of those measures to the most directly comparable GAAP financial measures are provided in the Company’s Form 8-K filed with the SEC on March 4, 2024 and on the Company’s Investor Center website at <https://dycomind.com/investors>. Non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company’s reported GAAP results.

Dycom Overview



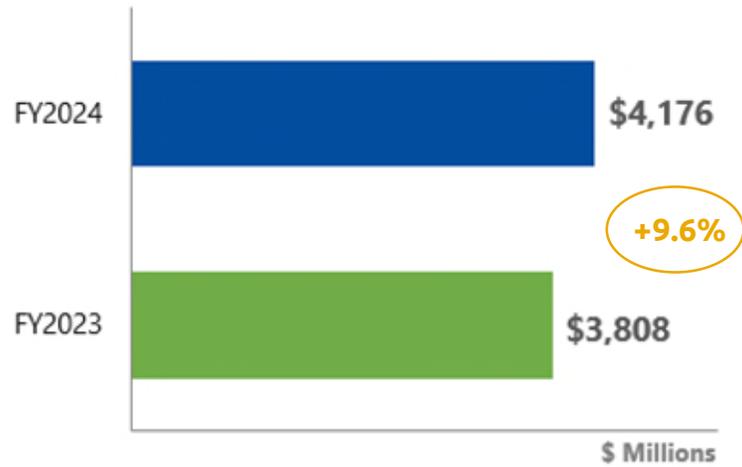
- Leading provider of specialty contracting services to the telecommunications infrastructure and utility industries throughout the United States
- Intensely focused on the telecommunications market providing our customers with critical network infrastructure that is fundamental to economic progress
- Durable customer relationships with well established, leading telecommunication providers that span decades
- Anchored by Master Service Agreements (MSAs) and other long-term contracts
- Solid financial profile that positions us well to benefit from future growth opportunities



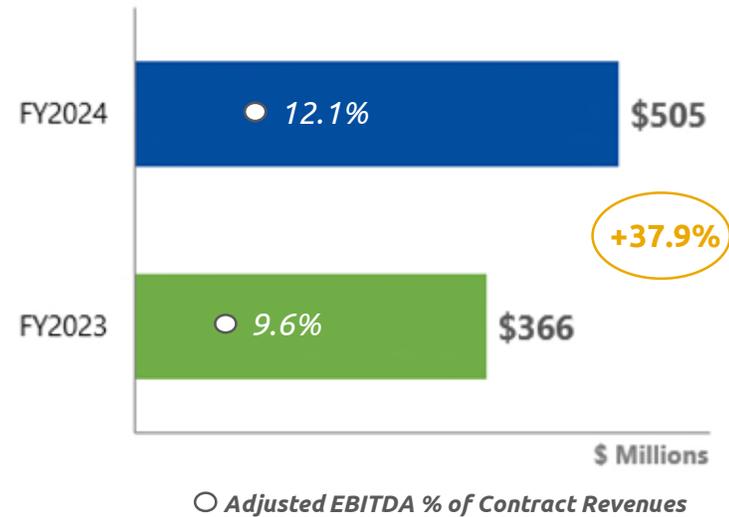
Financial Highlights



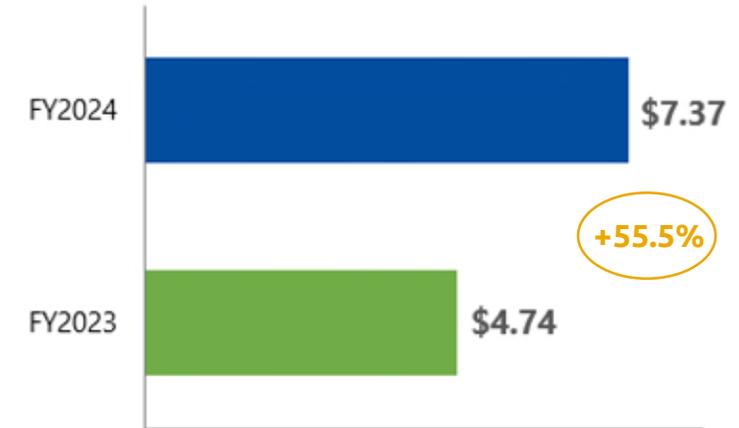
Contract Revenues



Adjusted EBITDA



Diluted EPS



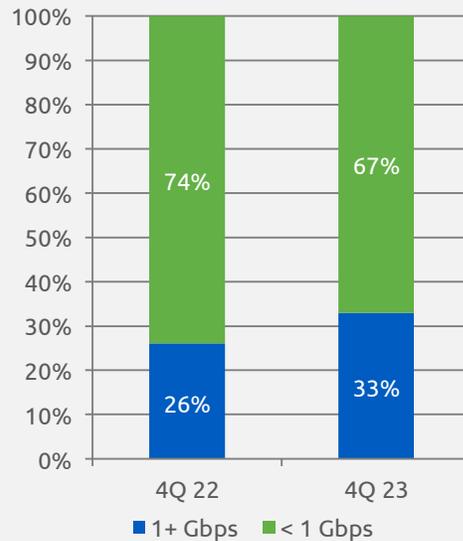
- Fiscal 2024 Annual Operating Performance:
 - Contract revenues of \$4.176 billion
 - Non-GAAP Adjusted EBITDA of \$504.8 million, or 12.1% of contract revenues
 - Diluted Earnings Per Common Share of \$7.37
- Total Backlog of \$6.917 billion as of Q4 2024
- Robust liquidity of \$703.6 million as of Q4 2024
- Sound credit metrics and no near-term debt maturities

Strong Secular Trend

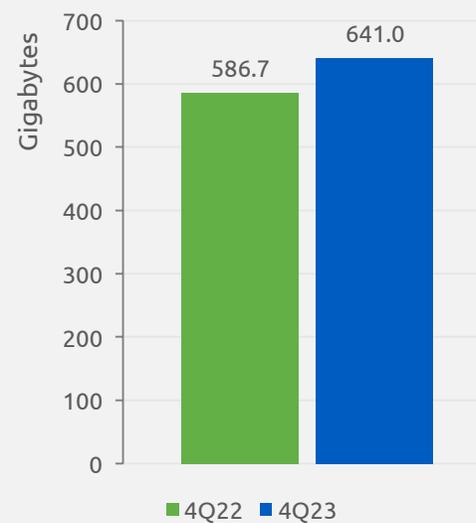


Data usage and download/upload speeds continue to increase as consumer behavior moves to streaming, video conferencing, and connected devices

Provisioned Speed Tiers of Broadband Subscribers



Weighted Average Data Consumed per Month



- The gigabit subscriber tier in 4Q23 reached 33% of all subscribers, increasing 29% year over year, and surpassing the previous high of 32% observed last quarter
- The monthly weighted average data consumed by subscribers in 4Q23 was 641 GB, up 9% from 4Q22

“ Fiber is a superior product. And as data usage continues to grow exponentially, this only becomes more true, so the need for speed that only fiber can deliver and that's showing up in our customer growth. ”

- Nick Jeffery, CEO
Frontier Communications - February 2024

The effort to deploy high-capacity fiber networks continues to meaningfully broaden the set of opportunities for our industry

- Major industry participants are constructing or upgrading significant wireline networks across broad sections of the country
- High-capacity fiber networks are increasingly viewed as the most cost-effective technology, enabling multiple revenue streams from a single investment
- Fiber network deployment opportunities are increasing in rural America; federal and state support programs for the construction of communications networks in unserved and underserved areas across the country are unprecedented and meaningfully increase the rural market that we expect will ultimately be addressed

Stabilizing macroeconomic conditions may influence the execution of some industry plans.

The market for labor has improved in many regions and automotive and equipment supply chains are improving as well.

For several customers, we expect the pace of deployments to increase this year, including two significant customers whose capital expenditures were more heavily weighted toward the first half of calendar 2023. We are encouraged that despite winter seasonality, revenue from these two customers increased from Q3 2024 to Q4 2024 and we expect this trend to continue.

Overall, we are encouraged by improving financial markets with long-term interest rates substantially lower than six months ago and expect these lower rates, if sustained, to support future industry investment.

Our scale and financial strength position us well to take advantage of these opportunities to deliver valuable services to our customers, including integrated planning, engineering and design, procurement and construction and maintenance services

Intensely Focused on Telecommunications Market

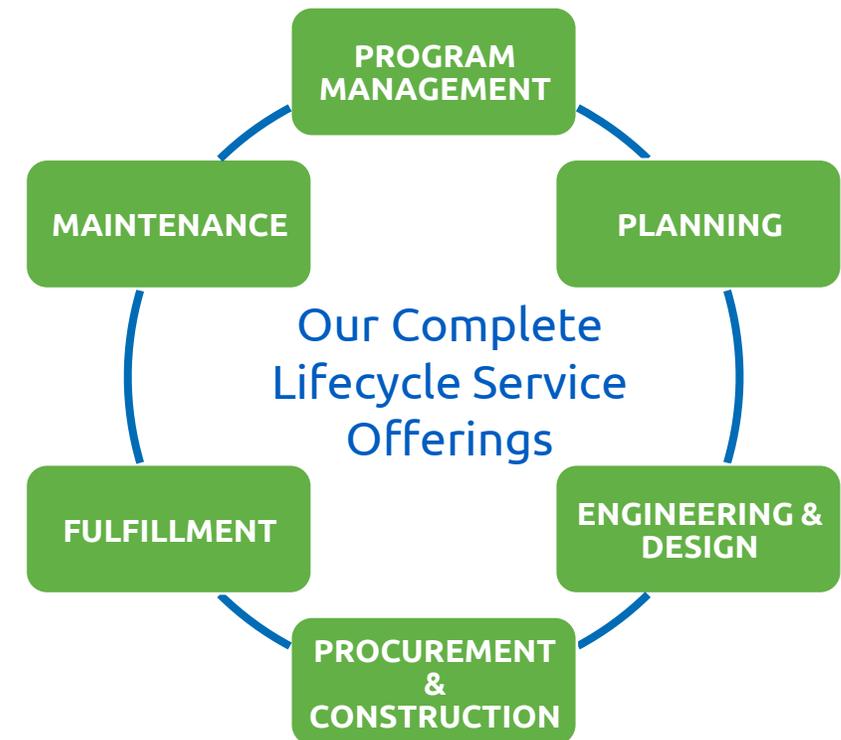


Dycom's extensive market presence and complete lifecycle services offering have allowed the Company to be at the forefront of evolving industry opportunities

- Telephone companies are deploying FTTH to enable gigabit high speed connections and rural electric utilities are doing the same
- Dramatically increased speeds for consumers are being provisioned and consumer data usage is growing, particularly upstream
- Wireless construction activity in support of newly available spectrum bands continues this year
- Federal and state support for rural deployments of communications networks is dramatically increasing in scale and duration
- Cable operators are increasing fiber deployments in rural America; capacity expansion projects are underway
- Customers are consolidating supply chains creating opportunities for market share growth and increasing the long-term value of our maintenance and operations business

Fiscal 2024 Revenue by Customer Type

Telecommunications	89.6%
Underground Locating	7.1%
Electric/Gas Utilities & Other	3.3%

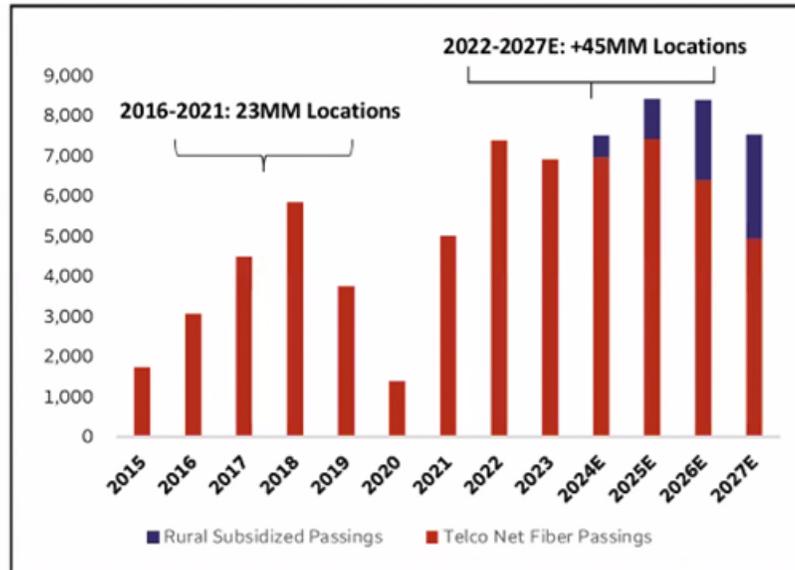


Fiber to the Home



Massive fiber investment continues

FTTH Build Momentum Expected to Continue Into 2024

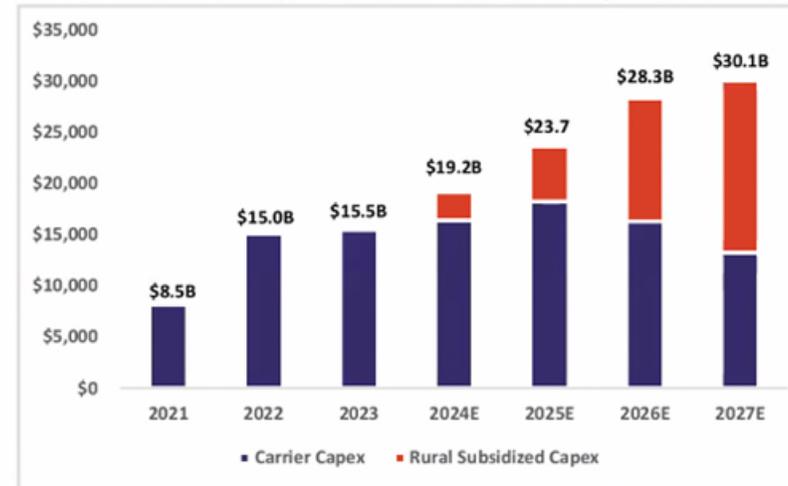


Source: Company reports and Wells Fargo Securities, LLC estimates

Passings in 000s

Source: Wells Fargo Equity Research, "DY: Outlook Remains Constructive as Fiber Sentiment Improves; Raising PT", 25 February 2024 © Wells Fargo 2024

We Estimate Fiber Capex Reaches \$30B+/Year by 2027 (\$MMs)



Source: Company reports and Wells Fargo Securities, LLC estimates

\$ in millions

- Analyst research indicates ~7 million homes were passed by network operators in 2023 and ~7.5M new passings are expected in 2024
- Fiber capex continues to increase as rural subsidized opportunities grow from both state and federally funded programs

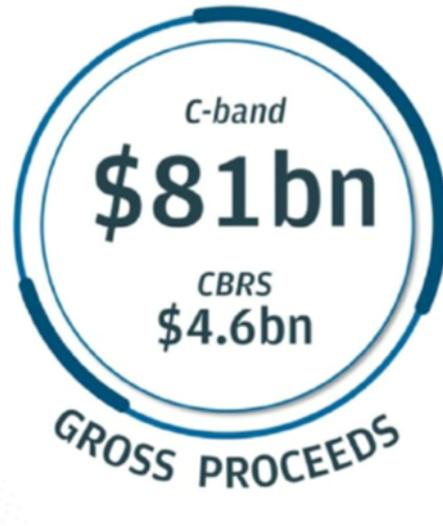
“ There's probably 10 million to 15 million more homes in our existing footprint that clearly economically are as attractive as the ones we're building right now. How that plays out over time, whether 10 million to 15 million becomes 12 million to 17 million? I don't know. It's really not today's question. Will we continue to look for opportunity if we think the business is going well? Most importantly, if the regulatory environment stays attractive to building infrastructure, which is I think it will if cool minds prevail and if good policy is put in place. ”

- John Stankey, CEO
AT&T – December 2023

5G Deployment

Wireless construction activity in support of newly available spectrum continues this year

Over \$80 billion in 5G Spectrum Investments



Source: J.P. Morgan Research

- Wireless carriers are increasing 4G capacity and augmenting 4G with new 5G technologies creating growth opportunities in the near to intermediate term
- Emerging wireless technologies driving significant wireline deployments
- Wireline deployments are the foundational element of what is expected to be a decades long deployment of fully converged wireless/wireline networks that will enable high bandwidth, low latency 5G applications

“ So we will continue in 2024 to aggressively build Ultra Wideband, expand and own our in-building and venues with millimeter wave, drive growth in private wireless, and optimize the network even further like we did in 2023. ”

- Joe Russo, EVP Global Networks and Technology
Verizon – February 2024

Local Credibility, National Capability



Nationwide footprint with 15,611 employees as of January 27, 2024



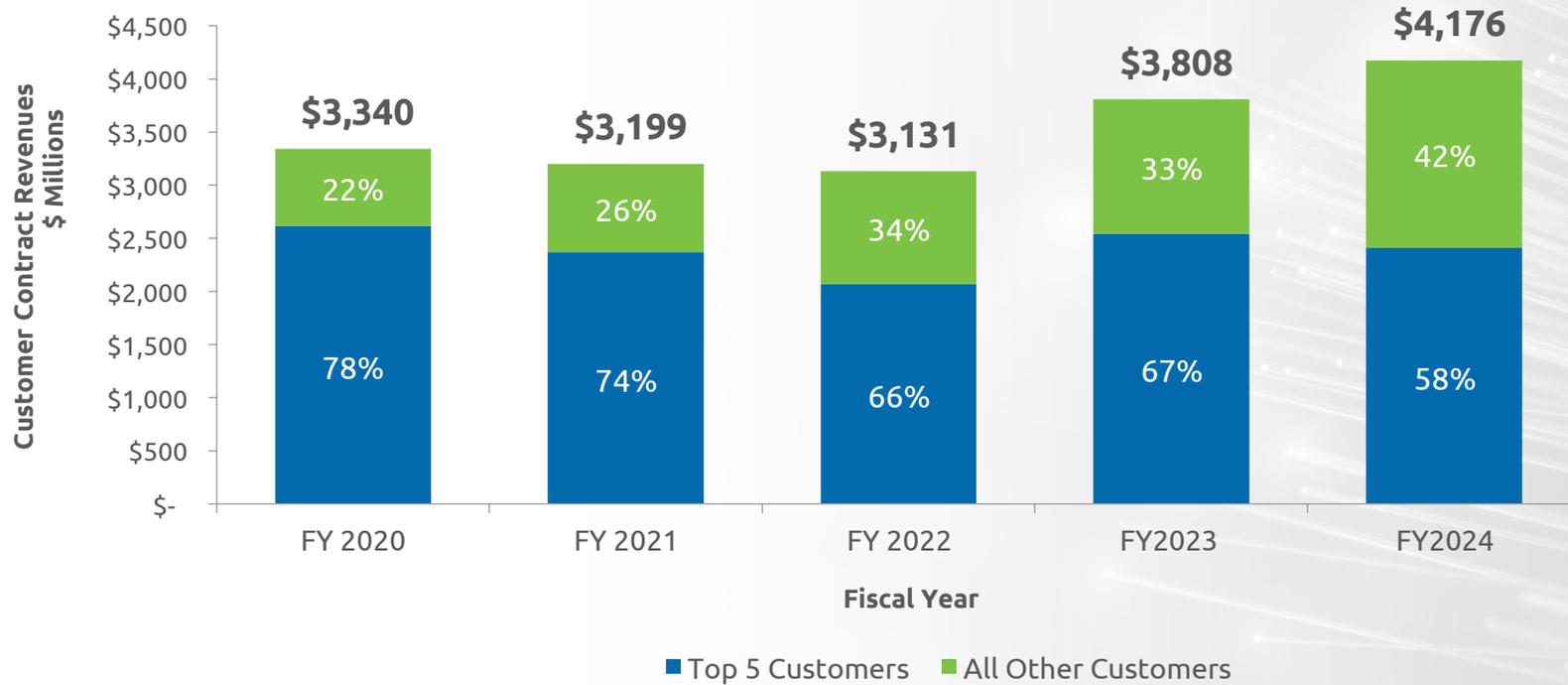
- ★ Corporate headquarters
- 📍 Subsidiary headquarters
- Branch location

Operating Subsidiaries

Durable Customer Relationships



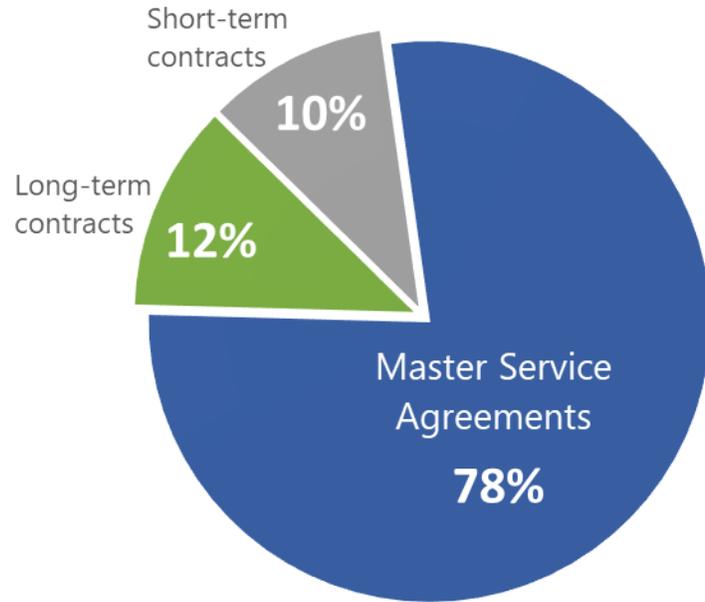
Increasing customer breadth and opportunity



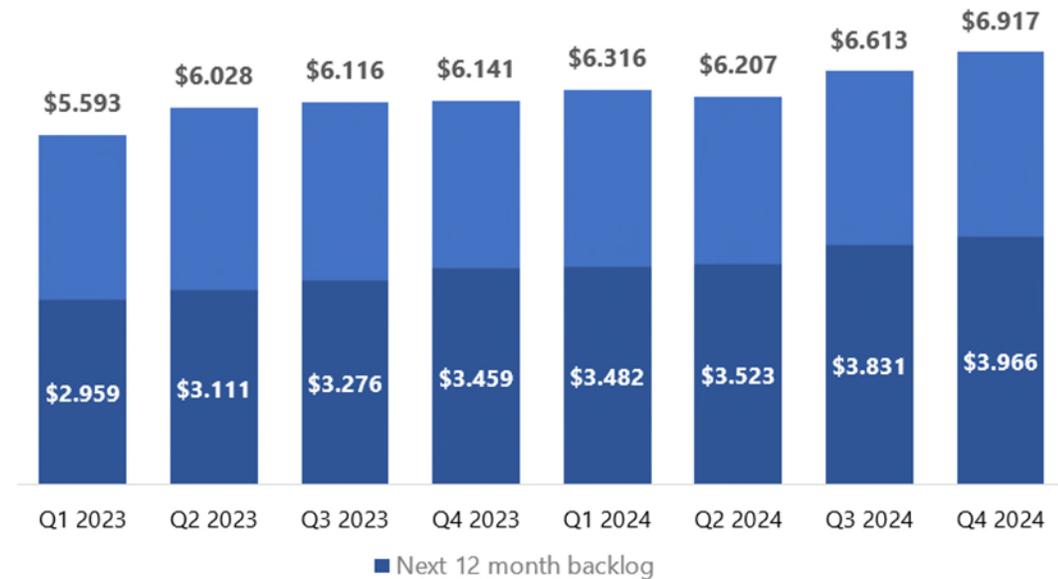
Anchored by Long-Term Agreements



FY 2024 Revenue by Contract Type



Backlog¹

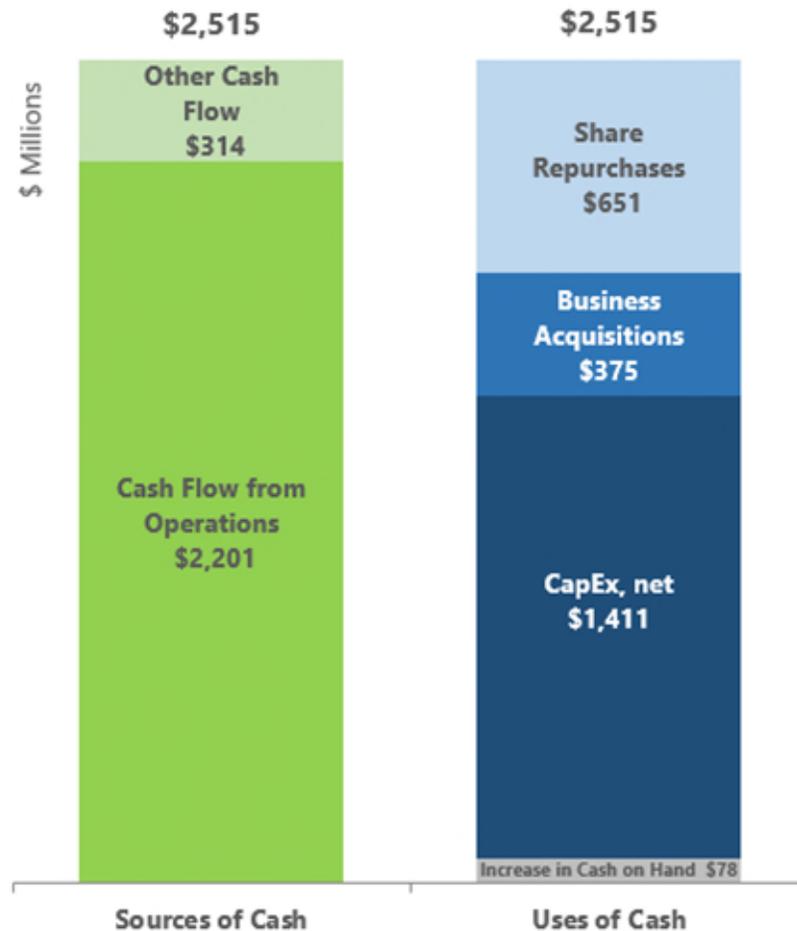


- Dycom is party to hundreds of MSA's and other agreements with customers that extend for periods of one or more years
- Generally multiple agreements maintained with each customer
- Master Service Agreements (MSA's) are multi-year, multi-million dollar arrangements covering thousands of individual work orders generally with exclusive requirements; majority of contracts are based on units of delivery
- Backlog of \$6.917 billion as of Q4 2024

10+ Years of Robust Cash Flow Generation



Robust cash flow generation and prudent capital allocation provide strong foundation for returns



Fiscal 2014 – Fiscal 2024

Strong operating cash flows of \$2.201 billion over 10+ years

Prudent approach to capital allocation:

- \$651 million invested in share repurchases
- \$375 million invested in business acquisitions
- \$1,411 million in CapEx, net of disposals

Capital Allocated to Maximize Returns



Dycom is committed to maximizing long term returns through prudent capital allocation

Invest in Organic Growth

- Focus on organic growth opportunities through strategic capital investments in the business

Pursue Complementary Acquisitions

- Selectively acquire businesses that further strengthen our customer relationships, geographic scope, and technical service offerings
- Acquired Bigham Cable Construction, Inc. in August 2023; the acquisition strengthens our customer base and geographic scope and expands our ability to further address growth opportunities in rural broadband deployments.

Shares Repurchases

- Repurchased 27.5 million shares for approximately \$964 million from fiscal 2002 through fiscal 2024
- As of January 27, 2024, \$121 million authorization available for share repurchases through February 2025

Committed to Sustainability



We believe that addressing sustainability risks and opportunities through our corporate strategy and operations allows us to best serve our stakeholders

People



Employees are our most important resource and are at the heart of everything we do. We strive every day to create the right environment for them to grow their skills, work collaboratively, and deliver our services at the highest quality to our customers.

Safety



We strive to ensure the highest level of protection for our employees, customers, and the community in which we operate by fostering an instinctually safe culture.

Environment

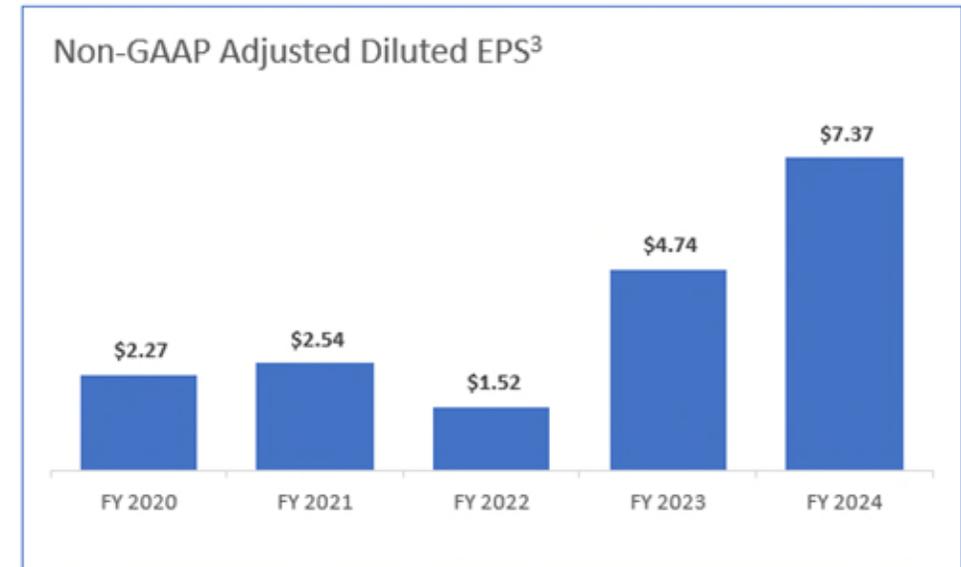
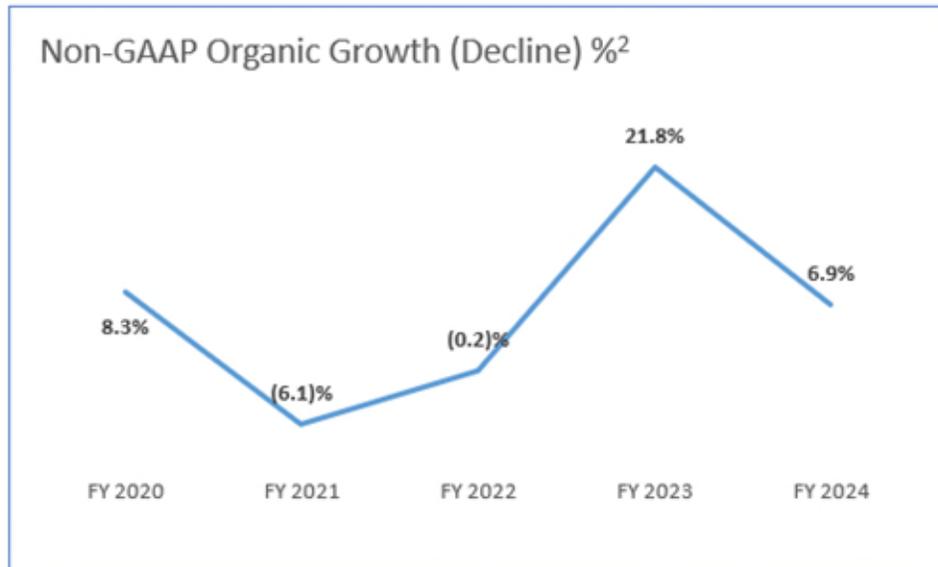
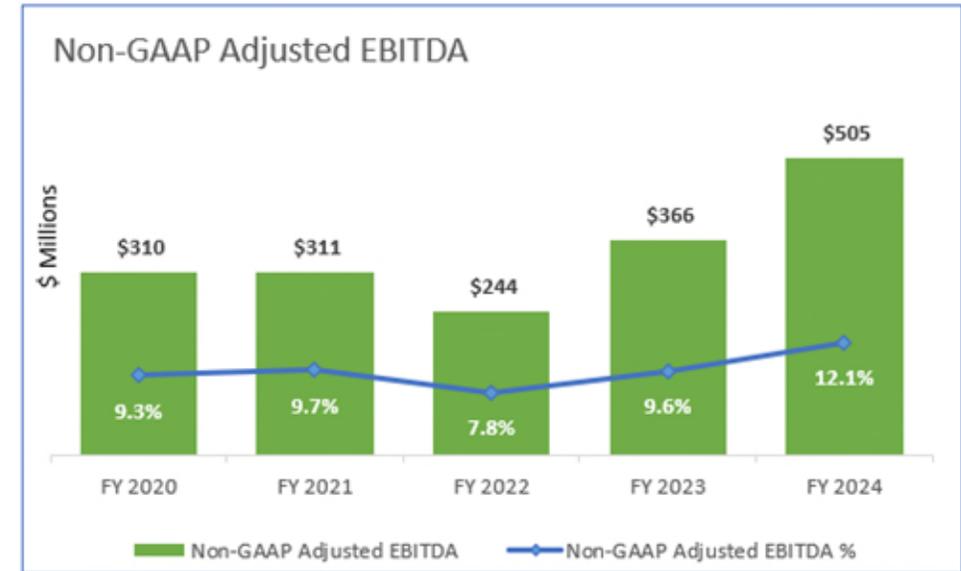


Working together, we strive to continually reduce our environmental impact by embracing advancements in sustainable technologies optimized by core business practices and a highly skilled workforce.

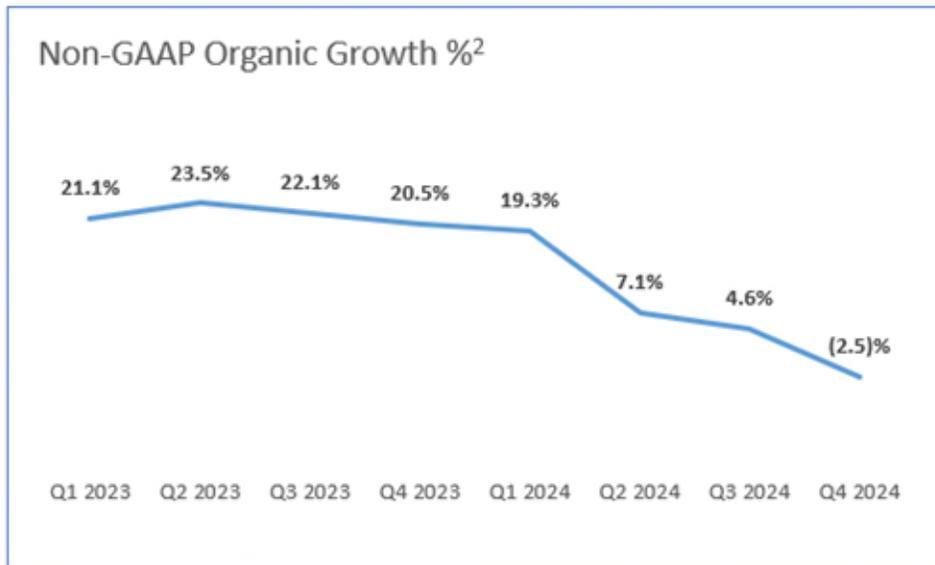
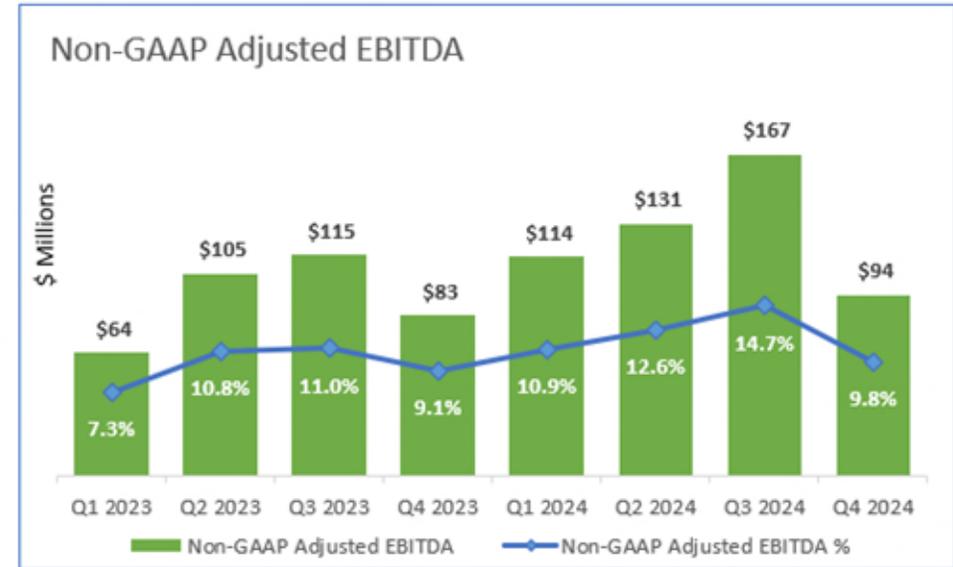


FINANCIAL UPDATE

Annual Trends



Quarterly Trends



Debt and Liquidity Overview



Debt Summary	FY 2023	FY 2024
\$ Millions		
4.50% Senior Notes, mature April 2029	\$ 500.0	\$ 500.0
Senior Credit Facility, matures April 2026: ⁴		
Term Loan Facility	332.5	315.0
Revolving Facility	-	-
Total Notional Amount of Debt	\$ 832.5	\$ 815.0
Less: Cash and Equivalents	224.2	101.1
Notional Net Debt	608.3	713.9
Liquidity⁵	\$ 757.8	\$ 703.6

Debt maturity profile and liquidity provide financial flexibility

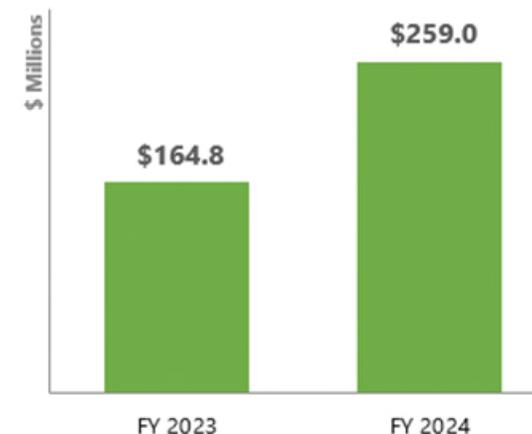
- Robust liquidity of \$703.6 million at Q4 2024
- Capital allocation prioritizes organic growth, followed by M&A and opportunistic share repurchases, within the context of the Company's historical range of net leverage

Cash Flow Overview



Cash Flow Summary	FY 2023	FY 2024
\$ Millions		
Operating cash flow	\$ 164.8	\$ 259.0
Capital expenditures, net of disposals	\$ (183.6)	\$ (183.3)
Acquisition payment, net of cash acquired	\$ -	\$ (122.9)
Repayments on Senior Credit Facility	\$ (17.5)	\$ (17.5)
Repurchase of common stock	\$ (48.7)	\$ (49.7)
Other financing and investing activities, net	\$ (1.5)	\$ (8.8)

Operating Cash Flow



- Strong operating cash flows of \$259.0 million for fiscal 2024
- Capital expenditures, net of \$183.3 million for fiscal 2024; Capital expenditures, net for fiscal 2025 anticipated at \$220 - \$230 million
- Repurchased 485,000 common shares for \$49.7 million during fiscal 2024

QUESTIONS AND ANSWERS

This slide was used on February 28, 2024 in connection with the Company's conference call for its fiscal 2024 fourth quarter results. This information is provided for your reference only and should not be interpreted as a reiteration of these projections by the Company at any time after the date originally provided. Reference is made to slide 2 titled "Important Information" with respect to these slides. The information and statements contained in this slide that are forward-looking are based on information that was available at the time the slide was initially prepared and/or management's good faith belief at that time with respect to future events. Except as required by law, the Company may not update forward-looking statements even though its situation may change in the future. For a full copy of the conference call materials, including the conference call transcript, see the Company's Form 8-Ks filed with the Securities and Exchange Commission on February 28, 2024.

Outlook for Quarter Ending April 27, 2024 (Q1 2025)



Q1 2025 Outlook:

CONTRACT REVENUES

Organic contract revenues expected to range from in-line to slightly lower as a percentage of contract revenues compared to Q1 2024

In addition, we expect approximately \$60 million of acquired revenues in Q1 2025

NON-GAAP ADJUSTED EBITDA % OF CONTRACT REVENUES

Increases 25 to 75 basis points as compared to Q1 2024

AMORTIZATION EXPENSE

\$5.5 million

INTEREST EXPENSE, NET

\$13.2 million

EFFECTIVE INCOME TAX RATE

Approximately 26.0%

DILUTED SHARES

29.5 million

Additional Commentary:

As we look ahead to the quarter ending July 27, 2024, we expect organic revenue growth to resume

1. The Company's backlog represents an estimate of services to be performed pursuant to master service agreements and other contractual agreements over the terms of those contracts. These estimates are based on contract terms and evaluations regarding the timing of the services to be provided. In the case of master service agreements, backlog is estimated based on the work performed in the preceding 12-month period, when available. When estimating backlog for newly initiated master service agreements and other long and short-term contracts, the Company also considers the anticipated scope of the contract and information received from the customer during the procurement process. A significant majority of the Company's backlog comprises services under master service agreements and other long-term contracts. Backlog is not a measure defined by United States generally accepted accounting principles ("GAAP") and should be considered in addition to, but not as a substitute for, GAAP results. Participants in the Company's industry often disclose a calculation of their backlog; however, the Company's methodology for determining backlog may not be comparable to the methodologies used by others. Dycom utilizes the calculation of backlog to assist in measuring aggregate awards under existing contractual relationships with its customers. The Company believes its backlog disclosures will assist investors in better understanding this estimate of the services to be performed pursuant to awards by its customers under existing contractual relationships.
2. Organic growth (decline) % from businesses that are included for the entire period in both the current and comparable prior period, adjusted for contract revenues from storm restoration services, and for the additional week of operations during the fourth quarter as a result of the Company's 52/53 week fiscal year, when applicable.
3. In fiscal 2020, fiscal 2021 and fiscal 2022, the Company excluded certain tax impacts from the vesting and exercise of share-based awards when calculating Non-GAAP Adjusted Net Income (Loss). For comparability to other companies in the industry, the Company no longer excludes these tax impacts from its Non-GAAP measures beginning with the results for the first quarter of fiscal 2023.
4. As of both fiscal 2023 and fiscal 2024, the Company had \$47.5 million of standby letters of credit outstanding under the Senior Credit Facility.
5. Liquidity represents the sum of availability from the Company's Senior Credit Facility, considering net funded debt balances, and available cash and equivalents. For calculation of availability under the Senior Credit Facility, applicable cash and equivalents are netted against the funded debt amount.
6. DSO is calculated as the summation of current and non-current accounts receivable (including unbilled receivables), net of allowance for doubtful accounts, plus current contract assets, less contract liabilities, divided by average revenue per day during the respective quarter. Long-term contract assets are excluded from the calculation of DSO, as these amounts represent payments made to customers pursuant to long-term agreements and are recognized as a reduction of contract revenues over the period for which the related services are provided to the customers.



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