DYCOM INDUSTRIES, INC. Trend Schedule August 30, 2017



The trend schedules are unaudited and include certain financial measures that are considered Non-GAAP financial measures, as defined by Regulation G of the Securities and Exchange Commission ("SEC"). As required by the SEC, we have provided a reconciliation of those measures to the most directly comparable GAAP measures on the Regulation G schedules on pages 6-9. Non-GAAP financial measures should be considered in addition to, but not as a substitute for, our reported GAAP results. See "Explanation of Non-GAAP Financial Measures" directly following the reconciliation schedules.

Trend Schedule – Selected Financial Information Unaudited \$ in millions



	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
Total Revenues	\$510.4	\$441.1	\$492.4	\$578.5	\$2,022.3	\$659.3	\$559.5	\$664.6	\$ 789.2	\$ 2,672.5	\$799.2	\$701.1	\$786.3	\$ 780.2	\$3,066.9
Supplemental revenue information for acquired businesses:															
Q1-15 acquired business	\$ 1.9	\$ 4.1	\$ 4.3	\$ 5.0	\$ 15.3	\$ 4.3	(a)	(a)	(a)	\$ 15.2	(a)	(a)	(a)	(a)	\$ -
Q4-15 acquired businesses	\$ -	\$ -	\$ -	\$ 2.4	\$ 2.4	\$ 5.4	\$ 7.0	\$ 7.1	\$ 4.4	\$ 23.9	(a)	(a)	(a)		\$ -
Q1-16 acquired businesses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 29.9	\$ 25.9	\$ 23.6	\$ 34.8	\$ 114.2	\$ 38.3	(a)	(a)	(a)	\$ 141.0
Q4-16 acquired businesses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5.6	\$ 5.6	\$ 18.3	\$ 13.4	\$ 15.8	\$ 11.1	\$ 58.6
Q3-17 acquired business	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7.1	\$ 8.2	\$ 15.3
For Q4-16 and fiscal 2016 organic change calculation:															
Q4-16 adjustment for incremental week required by our 52/53 week fiscal															
calendar in fiscal 2016 (b)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 53.2	\$ 52.9	\$ -	\$ -	\$ -	\$ -	\$ -
For Q4-17 and fiscal 2017 organic change calculation:															
Q4-16 adjustment for incremental week required by our 52/53 week fiscal															
calendar in fiscal 2017 (b)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 56.0	\$ 53.5	\$ -	\$ -	\$ -	\$ -	\$ -
Current and Prior Year Non-GAAP Organic Revenues for Q4-17 organic change c	alculation								\$727.6					\$ 760.9	
Non-GAAP Organic Revenue Growth (Decline) % - Non-GAAP	(2.4)%	10.5%	13.4%	18.2%	9.6%	21.9%	19.4%	28.7%	20.0%	22.7%	18.0%	22.9%	14.9%	4.6%	14.1%
Top Five Customers in each quarter presented															
Customer Revenues % of Total Revenue	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
AT&T Inc.	21.2%	22.0%	21.3%	19.1%	20.8%	19.1%	22.4%	26.8%	28.1%	24.4%	29.0%	28.3%	27.1%	21.0%	26.3%
CenturyLink, Inc.	13.1	14.0	13.9	15.6	14.2	15.6	14.9	13.7	14.0	14.5	15.7	16.5	17.7	20.1	17.5
Comcast Corporation	12.8	13.1	13.3	12.4	12.9	12.0	13.5	14.4	112	12.0		16.7	19.4	19.6	17.7
Verizon Communications, Inc. (c)				12.4	12.5	12.0		14.4	14.3	13.6	15.1				
	7.4	6.4		9.2	7.7	9.8	12.0	10.6	14.3	11.2	15.1 9.4			10.0	9.2
Windstream Corporation	7.4 4.3	6.4 4.8	7.6									8.9	8.5		
Windstream Corporation Charter Communications, Inc. (d)			7.6 4.6	9.2	7.7	9.8	12.0	10.6	12.2	11.2	9.4	8.9 6.0	8.5 4.8	5.0	5.4
•	4.3	4.8	7.6 4.6 8.2	9.2 5.3	7.7 4.7	9.8 6.4	12.0 5.5	10.6 5.6	12.2 5.5	11.2 5.7	9.4 5.8	8.9 6.0 3.6	8.5 4.8 3.6	5.0 3.9	5.4 3.9
Charter Communications, Inc. (d)	4.3 9.1	4.8 8.9	7.6 4.6 8.2 6.3	9.2 5.3 7.9	7.7 4.7 8.5	9.8 6.4 7.7	12.0 5.5 6.7	10.6 5.6 5.4	12.2 5.5 4.8	11.2 5.7 6.1	9.4 5.8 4.3	8.9 6.0 3.6 5.0	8.5 4.8 3.6 3.4	5.0 3.9 2.1	5.4 3.9 3.6
Charter Communications, Inc. (d) Unnamed customer	4.3 9.1 5.0	4.8 8.9 2.1 28.7	7.6 4.6 8.2 6.3 24.9	9.2 5.3 7.9 8.1 22.4	7.7 4.7 8.5 5.6	9.8 6.4 7.7 8.5	12.0 5.5 6.7 6.3 18.8	10.6 5.6 5.4 7.1 16.4	12.2 5.5 4.8 3.6 17.6	11.2 5.7 6.1 6.2	9.4 5.8 4.3 4.2 16.4	8.9 6.0 3.6 5.0 15.1	8.5 4.8 3.6 3.4	5.0 3.9 2.1 18.3	5.4 3.9 3.6 16.4
Charter Communications, Inc. (d) Unnamed customer All Other customers	4.3 9.1 5.0 27.2 100.0%	4.8 8.9 2.1 28.7 100.0%	7.6 4.6 8.2 6.3 24.9 100.0%	9.2 5.3 7.9 8.1 22.4 100.0%	7.7 4.7 8.5 5.6 25.6 100.0%	9.8 6.4 7.7 8.5 20.9 100.0%	12.0 5.5 6.7 6.3 18.8 100.0%	10.6 5.6 5.4 7.1 16.4 100.0%	12.2 5.5 4.8 3.6 17.6 100.0%	11.2 5.7 6.1 6.2 18.3 100.0%	9.4 5.8 4.3 4.2 16.4 100.0%	8.9 6.0 3.6 5.0 15.1 100.0%	8.5 4.8 3.6 3.4 15.5 100.0%	5.0 3.9 2.1 18.3 100.0%	5.4 3.9 3.6 16.4 100.0%
Charter Communications, Inc. (d) Unnamed customer All Other customers	4.3 9.1 5.0 27.2	4.8 8.9 2.1 28.7	7.6 4.6 8.2 6.3 24.9	9.2 5.3 7.9 8.1 22.4	7.7 4.7 8.5 5.6 25.6	9.8 6.4 7.7 8.5 20.9	12.0 5.5 6.7 6.3 18.8	10.6 5.6 5.4 7.1 16.4	12.2 5.5 4.8 3.6 17.6	11.2 5.7 6.1 6.2 18.3	9.4 5.8 4.3 4.2 16.4	8.9 6.0 3.6 5.0 15.1	8.5 4.8 3.6 3.4 15.5	5.0 3.9 2.1 18.3	5.4 3.9 3.6 16.4
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue	4.3 9.1 5.0 27.2 100.0%	4.8 8.9 2.1 28.7 100.0%	7.6 4.6 8.2 6.3 24.9 100.0%	9.2 5.3 7.9 8.1 22.4 100.0%	7.7 4.7 8.5 5.6 25.6 100.0%	9.8 6.4 7.7 8.5 20.9 100.0%	12.0 5.5 6.7 6.3 18.8 100.0%	10.6 5.6 5.4 7.1 16.4 100.0%	12.2 5.5 4.8 3.6 17.6 100.0%	11.2 5.7 6.1 6.2 18.3 100.0%	9.4 5.8 4.3 4.2 16.4 100.0%	8.9 6.0 3.6 5.0 15.1 100.0%	8.5 4.8 3.6 3.4 15.5 100.0%	5.0 3.9 2.1 18.3 100.0%	5.4 3.9 3.6 16.4 100.0%
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues	4.3 9.1 5.0 27.2 100.0% Q1-15	4.8 8.9 2.1 28.7 100.0% Q2-15	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15	7.7 4.7 8.5 5.6 25.6 100.0%	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16	12.0 5.5 6.7 6.3 18.8 100.0%	10.6 5.6 5.4 7.1 16.4 100.0%	12.2 5.5 4.8 3.6 17.6 100.0%	11.2 5.7 6.1 6.2 18.3 100.0%	9.4 5.8 4.3 4.2 16.4 100.0%	8.9 6.0 3.6 5.0 15.1 100.0%	8.5 4.8 3.6 3.4 15.5 100.0%	5.0 3.9 2.1 18.3 100.0% Q4-17	5.4 3.9 3.6 16.4 100.0%
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues AT&T Inc.	4.3 9.1 5.0 27.2 100.0% Q1-15 \$108.5	4.8 8.9 2.1 28.7 100.0% Q2-15 \$ 97.0	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15 \$104.7	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15 \$110.4	7.7 4.7 8.5 5.6 25.6 100.0% FY-15 \$ 420.6	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16 \$125.8	12.0 5.5 6.7 6.3 18.8 100.0% Q2-16 \$125.3	10.6 5.6 5.4 7.1 16.4 100.0% Q3-16 \$178.2	12.2 5.5 4.8 3.6 17.6 100.0% Q4-16 \$ 221.6	11.2 5.7 6.1 6.2 18.3 100.0% FY-16 \$ 650.9	9.4 5.8 4.3 4.2 16.4 100.0% Q1-17 \$231.9	8.9 6.0 3.6 5.0 15.1 100.0% Q2-17 \$198.2	8.5 4.8 3.6 3.4 15.5 100.0% Q3-17 \$213.1	5.0 3.9 2.1 18.3 100.0% Q4-17 \$163.5	5.4 3.9 3.6 16.4 100.0% FY-17 \$ 806.7
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues AT&T Inc. CenturyLink, Inc.	4.3 9.1 5.0 27.2 100.0% Q1-15 \$108.5 66.9	4.8 8.9 2.1 28.7 100.0% Q2-15 \$ 97.0 61.8	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15 \$ 104.7 68.5	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15 \$110.4 90.5	7.7 4.7 8.5 5.6 25.6 100.0% FY-15 \$ 420.6 287.6	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16 \$125.8 102.9	12.0 5.5 6.7 6.3 18.8 100.0% Q2-16 \$125.3 83.4	10.6 5.6 5.4 7.1 16.4 100.0% Q3-16 \$ 178.2 91.1	12.2 5.5 4.8 3.6 17.6 100.0% Q4-16 \$221.6 110.7	11.2 5.7 6.1 6.2 18.3 100.0% FY-16 \$ 650.9 388.2	9.4 5.8 4.3 4.2 16.4 100.0% Q1-17 \$231.9 125.6	8.9 6.0 3.6 5.0 15.1 100.0% Q2-17 \$198.2 115.4	8.5 4.8 3.6 3.4 15.5 100.0% Q3-17 \$213.1 138.9	5.0 3.9 2.1 18.3 100.0% Q4-17 \$163.5 157.0	5.4 3.9 3.6 16.4 100.0% FY-17 \$ 806.7 536.9
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues AT&T Inc. CenturyLink, Inc. Comcast Corporation	4.3 9.1 5.0 27.2 100.0% Q1-15 \$108.5 66.9 65.1	4.8 8.9 2.1 28.7 100.0% Q2-15 \$ 97.0 61.8 58.0	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15 \$104.7 68.5 65.2	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15 \$110.4 90.5 72.0	7.7 4.7 8.5 5.6 25.6 100.0% FY-15 \$ 420.6 287.6 260.3	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16 \$125.8 102.9 79.3	12.0 5.5 6.7 6.3 18.8 100.0% Q2-16 \$125.3 83.4 75.3	10.6 5.6 5.4 7.1 16.4 100.0% Q3-16 \$178.2 91.1 95.8	12.2 5.5 4.8 3.6 17.6 100.0% Q4-16 \$221.6 110.7 112.7	5.7 6.1 6.2 18.3 100.0% FY-16 \$ 650.9 388.2 363.1	9.4 5.8 4.3 4.2 16.4 100.0% Q1-17 \$231.9 125.6 120.8	8.9 6.0 3.6 5.0 15.1 100.0% Q2-17 \$198.2 115.4 116.8	8.5 4.8 3.6 3.4 15.5 100.0% Q3-17 \$213.1 138.9 152.9	5.0 3.9 2.1 18.3 100.0% Q4-17 \$163.5 157.0 153.1	5.4 3.9 3.6 16.4 100.0% FY-17 \$ 806.7 536.9 543.6
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues AT&T Inc. CenturyLink, Inc. Comcast Corporation Verizon Communications, Inc. (c)	4.3 9.1 5.0 27.2 100.0% Q1-15 \$108.5 66.9 65.1 37.7	4.8 8.9 2.1 28.7 100.0% Q2-15 \$ 97.0 61.8 58.0 28.2	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15 \$104.7 68.5 65.2 37.4	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15 \$110.4 90.5 72.0 53.3	7.7 4.7 8.5 5.6 25.6 100.0% FY-15 \$ 420.6 287.6 260.3 156.5	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16 \$ 125.8 102.9 79.3 64.7	12.0 5.5 6.7 6.3 18.8 100.0% Q2-16 \$125.3 83.4 75.3 67.1	10.6 5.6 5.4 7.1 16.4 100.0% Q3-16 \$ 178.2 91.1 95.8 70.5	12.2 5.5 4.8 3.6 17.6 100.0% Q4-16 \$221.6 110.7 112.7 95.9	5.7 6.1 6.2 18.3 100.0% FY-16 \$ 650.9 388.2 363.1 298.2	9.4 5.8 4.3 4.2 16.4 100.0% Q1-17 \$231.9 125.6 120.8 75.1	8.9 6.0 3.6 5.0 15.1 100.0% Q2-17 \$198.2 115.4 116.8 62.4	8.5 4.8 3.6 3.4 15.5 100.0% Q3-17 \$213.1 138.9 152.9 66.8	5.0 3.9 2.1 18.3 100.0% Q4-17 \$163.5 157.0 153.1 78.3	5.4 3.9 3.6 16.4 100.0% FY-17 \$ 806.7 536.9 543.6 282.7
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues AT&T Inc. CenturyLink, Inc. Comcast Corporation Verizon Communications, Inc. (c) Windstream Corporation	4.3 9.1 5.0 27.2 100.0% Q1-15 \$108.5 66.9 65.1 37.7 21.9	4.8 8.9 2.1 28.7 100.0% Q2-15 \$ 97.0 61.8 58.0 28.2 21.0	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15 \$104.7 68.5 65.2 37.4 22.7	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15 \$110.4 90.5 72.0 53.3 30.4	7.7 4.7 8.5 5.6 25.6 100.0% FY-15 \$ 420.6 287.6 260.3 156.5 96.0	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16 \$ 125.8 102.9 79.3 64.7 42.1	12.0 5.5 6.7 6.3 18.8 100.0% Q2-16 \$125.3 83.4 75.3 67.1 30.7	10.6 5.6 5.4 7.1 16.4 100.0% Q3-16 \$ 178.2 91.1 95.8 70.5 37.2	12.2 5.5 4.8 3.6 17.6 100.0% Q4-16 \$221.6 110.7 112.7 95.9 43.5	5.7 6.1 6.2 18.3 100.0% FY-16 \$ 650.9 388.2 363.1 298.2 153.4	9.4 5.8 4.3 4.2 16.4 100.0% Q1-17 \$231.9 125.6 120.8 75.1 46.0	8.9 6.0 3.6 5.0 15.1 100.0% Q2-17 \$198.2 115.4 116.8 62.4 42.2	8.5 4.8 3.6 3.4 15.5 100.0% Q3-17 \$213.1 138.9 152.9 66.8 37.8	5.0 3.9 2.1 18.3 100.0% Q4-17 \$163.5 157.0 153.1 78.3 38.8	5.4 3.9 3.6 16.4 100.0% FY-17 \$ 806.7 536.9 543.6 282.7 164.8
Charter Communications, Inc. (d) Unnamed customer All Other customers Total Revenue Customer Revenues AT&T Inc. CenturyLink, Inc. Comcast Corporation Verizon Communications, Inc. (c) Windstream Corporation Charter Communications, Inc. (d)	4.3 9.1 5.0 27.2 100.0% Q1-15 \$ 108.5 66.9 65.1 37.7 21.9 46.2	4.8 8.9 2.1 28.7 100.0% Q2-15 \$ 97.0 61.8 58.0 28.2 21.0 39.3	7.6 4.6 8.2 6.3 24.9 100.0% Q3-15 \$ 104.7 68.5 65.2 37.4 22.7 40.4	9.2 5.3 7.9 8.1 22.4 100.0% Q4-15 \$110.4 90.5 72.0 53.3 30.4 45.8	7.7 4.7 8.5 5.6 25.6 100.0% FY-15 \$ 420.6 287.6 260.3 156.5 96.0 171.7	9.8 6.4 7.7 8.5 20.9 100.0% Q1-16 \$ 125.8 102.9 79.3 64.7 42.1 51.0	12.0 5.5 6.7 6.3 18.8 100.0% Q2-16 \$ 125.3 83.4 75.3 67.1 30.7 37.3	10.6 5.6 5.4 7.1 16.4 100.0% Q3-16 \$ 178.2 91.1 95.8 70.5 37.2 35.6	12.2 5.5 4.8 3.6 17.6 100.0% Q4-16 \$221.6 110.7 112.7 95.9 43.5 38.0	5.7 6.1 6.2 18.3 100.0% FY-16 \$ 650.9 388.2 363.1 298.2 153.4 161.9	9.4 5.8 4.3 4.2 16.4 100.0% Q1-17 \$231.9 125.6 120.8 75.1 46.0 34.6	8.9 6.0 3.6 5.0 15.1 100.0% Q2-17 \$198.2 115.4 116.8 62.4 42.2 25.1	8.5 4.8 3.6 3.4 15.5 100.0% Q3-17 \$213.1 138.9 152.9 66.8 37.8 28.3 26.6 121.9	5.0 3.9 2.1 18.3 100.0% Q4-17 \$163.5 157.0 153.1 78.3 38.8 30.5 16.1 142.8	5.4 3.9 3.6 16.4 100.0% FY-17 \$ 806.7 536.9 543.6 282.7 164.8 118.6

Notes: Amounts above may not add due to rounding. See "Regulation G Disclosure" schedules on pages 6-9 for a reconciliation of GAAP to Non-GAAP financial measures.

- Not applicable for organic revenue information as the acquired business was included for the entire period in both the current and prior year period presented.
- Q4-16 contained 14 weeks as a result of our 52/53 week fiscal year as compared to 13 weeks in all other quarterly periods presented herein. The Q4-16 Non-GAAP adjustment is calculated independently for each comparative period as (i) contract revenues less, (ii) revenues from acquired businesses in each applicable period, (iii) divided by 14 weeks.
- For comparison purposes, revenues from Verizon Communications, Inc. and XO Communications LLC's fiber-optic network business have been combined for periods prior to their February 2017
- For comparison purposes, revenues from Charter Communications, Inc., Time Warner Cable Inc., and Bright House Networks, LLC have been combined for periods prior to their May 2016 merger.

Trend Schedule – Selected Financial Information Unaudited \$ in millions, except Non-GAAP Adjusted Diluted Earnings per Common Share



Non-GAAP Adjusted EBITDA															
	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
Non-GAAP Adjusted EBITDA	\$ 66.4	\$ 47.6	\$ 63.0	\$ 88.5	\$ 265.5	\$105.7	\$ 66.4	\$ 91.9	\$ 126.0	\$ 390.0	\$129.2	\$ 86.2	\$108.2	\$118.0	\$ 441.6
Non-GAAP Adjusted EBITDA - as a % of Revenues	13.0%	10.8%	12.8%	15.3%	13.1%	16.0%	11.9%	13.8%	16.0%	14.6%	16.2%	12.3%	13.8%	15.1%	14.4%
Non-GAAP Adjusted Net Income and Non-GAAP Adjusted Dilute	d Earnings	per Comr	non Shar	e											
	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
Non-GAAP Adjusted Net Income	Q1-15 \$ 20.8	· ·	Q3-15 \$ 20.3							FY-16 \$ 148.3		<u> </u>			FY-17 \$ 168.3
Non-GAAP Adjusted Net Income Non-GAAP Adjusted Diluted Earnings per Common Share	\$ 20.8	\$ 9.4	<u> </u>	\$ 33.8	\$ 84.3	\$ 42.0	\$ 18.0	\$ 35.7		\$ 148.3	\$ 53.7	<u> </u>	\$ 41.6	\$ 46.5	\$ 168.3
•	\$ 20.8	\$ 9.4	\$ 20.3	\$ 33.8	\$ 84.3	\$ 42.0	\$ 18.0	\$ 35.7	\$ 52.7	\$ 148.3	\$ 53.7	\$ 26.4	\$ 41.6	\$ 46.5	\$ 168.3

Trend Schedule – Selected Financial Information Unaudited \$ in millions



Backlog (at end of period)												
	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17
		-	•	,		-						
Backlog - Total	\$ 2,358.9	\$ 2,985.9	\$ 2,911.8	\$ 3,680.1	\$ 3,967.5	\$ 5,055.6	\$ 5,649.3	\$6,030.8	\$5,203.4	\$ 5,112.0	\$ 5,469.9	\$ 6,015.8
	-				-				1			
Backlog - Next 12 Months (included in Total Backlog)	\$ 1,395.7	\$ 1,563.6	\$ 1,618.0	\$ 1,618.8	\$ 1,621.7	\$ 1,998.9	\$ 2,211.8	\$ 2,322.7	\$ 2,207.6	\$ 2,363.0	\$ 2,410.3	\$ 2,794.2
							•					
Employees (at end of period)												į į
	Q1-15	Q2-15	Q3-15	Q4-15	Q1-16	Q2-16	Q3-16	Q4-16	Q1-17	Q2-17	Q3-17	Q4-17
												İ
Number of Employees	10,708	10,824	10,852	11,159	12,193	11,980	12,472	12,777	13,204	13,236	14,163	14,227

Notes: Our backlog estimates represent amounts under master service agreements and other contractual agreements for services projected to be performed over the terms of the contracts and are based on contract terms, our historical experience with customers and, more generally, our experience in similar procurements. The significant majority of our backlog estimates comprise services under master service agreements and long-term contracts. Backlog is not a measure defined by United States generally accepted accounting principles; however, it is a common measurement used in our industry. Our methodology for determining backlog may not be comparable to the methodologies used by others.

Trend Schedule – Selected Financial Information Unaudited \$ in millions



Cash and Debt															
	Q1-15	Q2-15	Q3-15	Q4-15		Q1-16	Q2-16	Q3-16	Q4-16		Q1-17	Q2-17	Q3-17	Q4-17	i
Cash and equivalents	\$ 16.5	\$ 18.4	\$ 22.5	\$ 21.3	ì	\$ 21.8	\$ 20.2	\$ 19.3	\$ 33.8		\$ 21.7	\$ 29.5	\$ 19.4	\$ 38.6	l I
Carrying Value of Debt: Revolving Facility - Senior Credit Agreement Term Loan Facilities - Senior Credit Agreement	\$ 75.0 111.7	\$ 44.0 109.4	\$ 16.3 150.0	\$ 95.3 150.0		\$ 131.3 150.0	\$ 103.3 150.0	\$ 214.0 150.0	\$ - 346.3		\$ 68.0 346.3	\$ - 376.9	\$ 71.0 367.7	\$ - 367.7	
0.75% Convertible Senior Notes due 2021 (a): Notional value Unamortized debt discount and issuance costs Net of debt discounts and issuance costs	- - -	- - -	- - -	- - -		485.0 (125.9) 359.1	485.0 (121.4) 363.6	485.0 (116.9) 368.1	485.0 (111.9) 373.1		485.0 (107.2) 377.8	485.0 (102.5) 382.5	485.0 (97.7) 387.3	485.0 (92.8) 392.2	
7.125% Senior Subordinated Notes (including premium) (a) Total Carrying Value of Debt	275.2 \$ 461.9	275.3 \$ 428.7	275.3 \$ 441.6	275.4 \$ 520.7	•	\$ 640.4	- \$ 616.9	- \$ 732.1	- \$ 719.3		\$ 792.0	- \$ 759.4	\$ 826.0	- \$ 759.9	
Letters of Credit outstanding	\$ 54.3	\$ 54.4	\$ 54.4	\$ 54.4	·	\$ 58.0	\$ 57.7	\$ 57.7	\$ 57.6		\$ 57.6	\$ 57.6	\$ 57.6	\$ 48.7	
Availability on Senior Credit Agreement	\$ 145.7	\$ 176.6	\$ 379.3	\$ 300.3	ı	\$ 260.8	\$ 289.1	\$ 178.3	\$ 392.4		\$ 324.4	\$ 392.4	\$ 321.4	\$ 401.3	
Cash flow															
	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
Net cash flow provided by (used in) operating activities	\$ 10.9	\$ 72.4	\$ 40.3	\$ 18.4	\$ 141.9	\$ (28.9)	\$ 75.4	\$ 32.4	\$ 182.5	\$ 261.5	\$ (41.6)	\$ 105.8	\$ 42.3	\$ 149.9	\$ 256.4
Cap-ex, net of disposal proceeds Acquisition payments Other investing activity Net cash flow used in investing activities	(16.3) (8.4) (0.5) (25.2)	(18.4) (1.5) - (19.9)	(35.3) - (4.0) (39.3)	(23.6) (22.1) - (45.7)	(93.6) (31.9) (4.5) (130.1)	(39.4) (48.6) (0.5) (88.5)	(48.7) (0.2) - (48.9)	(44.2) - - (44.2)	(43.2) (108.4) - (151.6)	(175.5) (157.2) (0.5) (333.1)	(37.8) - (0.5) (38.2)	(34.8) - 1.9 (32.9)	(52.6) (26.4) 0.6 (78.4)	0.4 -	(26.1)
Net borrowings (repayments) on credit facility Share repurchases Proceeds from issuance of 0.75% convertible senior notes due 2021	9.7 - -	(33.3) (17.1)	12.9 (13.5)	79.0 (56.5) -	68.2 (87.1)	36.0 (70.0) 485.0	(28.0) - -	110.8 (100.0)	(17.8) - -	101.0 (170.0) 485.0	68.0 - -	(37.4) (25.0)		` ′	21.4 (62.9) -
Proceeds from sale of warrants Purchase of convertible note hedge Principal payments for satisfaction and discharge of 7.125% senior subordinated notes	- - -	- - -	- - -	- - -	- - -	74.7 (115.8) (277.5)	- - -	- - -	- - -	74.7 (115.8) (277.5)	- - -	- - -	- - -	- - -	- - -
Debt issuance costs Option proceeds Other financing activities, net	0.6 (0.1)	1.8	(3.5) 4.5 2.8	(0.3) 2.1 1.8	(3.9) 8.9 2.7	(14.5) 0.1 (0.1)	(1.0) 1.6 (0.6)	0.1	(0.8) 0.9 1.2	(16.4) 2.7 0.4	0.2 (0.5)	0.3 (3.0)	0.9 1.1		1.4 (2.4)
Net cash flow provided by (used in) financing activities Net cash flow from all activities	\$ (4.2)	(50.5) \$ 2.0	\$ 4.1	26.1 \$ (1.3)	\$ 0.6	\$ 0.5	\$ (1.6)	10.9 \$ (0.9)	(16.5) \$ 14.4	\$4.1 \$ 12.5	\$ (12.1)	\$ 7.8	25.9 \$ (10.1)	(71.0) \$ 19.3	\$ 4.8

⁽a) Amounts presented for periods prior to the fourth quarter of fiscal 2016 reflect the retrospective adoption of Accounting Standards Update No. 2015-03, *Interest-Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs*, under which certain debt issuance costs are now presented as a contra-liability of the corresponding long-term debt rather than as other non-current assets.

Explanation of Non-GAAP Financial Measures



The Company reports its financial results in accordance with U.S. generally accepted accounting principles (GAAP). In the Company's quarterly results releases, trend schedules, conference calls, slide presentations, and webcasts, it may use or discuss Non-GAAP financial measures, as defined by Regulation G of the Securities and Exchange Commission. The Company believes that the presentation of certain Non-GAAP financial measures in these materials provides information that is useful to investors because it allows for a more direct comparison of the Company's performance for the period reported with the Company's performance in prior periods. The Company cautions that Non-GAAP financial measures should be considered in addition to, but not as a substitute for, the Company's reported GAAP results. Management defines the Non-GAAP financial measures used in this trend schedule as follows:

- Non-GAAP Organic Revenues contract revenues from businesses that are included for the entire period in both the current and prior year periods, adjusted independently each comparative period for the additional week in the fourth quarter of fiscal 2016 as a result of the Company's 52/53 week fiscal year. Non-GAAP Organic Revenue growth (decline) is calculated as the percentage change in Non-GAAP Organic Revenues over those of the comparable prior year period. Management believes organic growth (decline) is a helpful measure for comparing the Company's revenue performance with prior periods.
- Non-GAAP Adjusted EBITDA net income before interest, taxes, depreciation and amortization, gain on sale of fixed assets, stock-based compensation expense, loss on debt extinguishment, and certain non-recurring items. Management believes Non-GAAP Adjusted EBITDA is a helpful measure for comparing the Company's operating performance with prior periods as well as with the performance of other companies with different capital structures or tax rates.
- Non-GAAP Adjusted Net Income GAAP net income before loss on debt extinguishment, non-cash amortization of the debt discount, certain non-recurring items and any tax impact related to these items.
- Non-GAAP Adjusted Diluted Earnings per Common Share Non-GAAP Adjusted Net Income divided by weighted average diluted shares outstanding.

Management excludes or adjusts each of the items identified below from Non-GAAP Adjusted Net Income and Non-GAAP Adjusted Diluted Earnings per Common Share:

- Non-cash amortization of the debt discount The Company's 0.75% convertible senior notes due 2021 were allocated between debt and equity components. The difference between the principal amount and the carrying amount of the liability component of the convertible senior notes represents a debt discount. The debt discount will be amortized over the term of the convertible senior notes but will not result in periodic cash interest payments. The Company has excluded the non-cash amortization of the debt discount from its Non-GAAP financial measures because it believes it is useful to analyze the component of interest expense for the convertible senior notes that will be paid in cash. The exclusion of the non-cash amortization from the Company's Non-GAAP financial measures provides management with a consistent measure for assessing financial results.
- Acquisition transaction related costs The Company incurred costs of approximately \$0.7 million in connection with an acquisition during the fourth quarter of fiscal 2016. The exclusion of the acquisition transaction related costs from the Company's Non-GAAP financial measures provides management with a consistent measure for assessing financial results.
- Loss on debt extinguishment The Company incurred a pre-tax charge of approximately \$16.3 million for early extinguishment of debt in connection with the redemption of its 7.125% senior subordinated notes during the first quarter of fiscal 2016. Management believes excluding the loss on debt extinguishment from the Company's Non-GAAP financial measures assists investors' overall understanding of the Company's current financial performance. The Company believes this type of charge is not indicative of its core operating results. The exclusion of the loss on debt extinguishment from the Company's Non-GAAP financial measures provides management with a consistent measure for assessing the current and historical financial results.
- Tax impact of adjusted results The tax impact of the adjusted results was calculated utilizing a Non-GAAP effective tax rate which approximates the Company's effective tax rate used for financial planning.

Trend Schedule – Reconciliation of Non-GAAP Financial Measures to Comparable GAAP Financial Measures - Unaudited \$ in millions, except Diluted Earnings per Share and Non-GAAP Adjusted Diluted Earnings per Common Share



Reconciliation	of CAAD+o	Non CAAD	Mascurac
Reconciliation	OT GAAP TO	NON-GAAP	ivieasiires

Contract revenues	Reconciliation of GAAP to Non-GAAP Measures															
Control content revenues, excluding deportation 1931 1932 1932 1933 1933 1933 1933 1934 1933 1934 1933 1934 1933 1934 1933 1934 1933 1934		Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16 (a)	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
Control presentate equenues, excluding depreciation and amortization 40.5 55.4 28.5 38.2 46.1 1.593.5 50.7 27.5 27.	GAAP:									•						
Control carried revenues, excluding depreciation and amortization 40.5 87.5 87.5 48.1 18.9 44.1 41.7 47.5 47	Contract revenues	\$510.4	\$441.1	\$492.4	\$578.5	\$2,022.3	\$659.3	\$559.5	\$664.6	\$ 789.2	\$2,672.5	\$799.2	\$701.1	\$786.3	\$ 780.2	\$3,066.9
Control propersion of the property of the propersion of the property of the propersion of the property of the propersion of the property of the propersion of the propersion of the property of the propersion o	Cost of earned revenues, excluding															
Persistation and amortization 2.2 2.3 2.4 2.5 9.60 0.7 0.7 0.7 0.8 0.9 0.9 0	depreciation and amortization	403.5	355.4	388.2	446.1	1,593.3	507.0	450.3	520.4	605.9	2,083.6	615.0	561.4	621.5	606.9	2,404.7
Note the expense pert expense, pert 16,7 16,7 16,7 16,8 16,7 16,8 16,9 17,0 17,0 17,0 18,0 18,0 18,0 19,1 18,0 19,1 18,0	General and administrative expenses	44.7	41.8	44.7	47.5	178.7	51.5	47.0	56.5	62.1	217.1	60.2	58.2	61.3	59.5	239.2
Control Chest Income Net 1.8 1.7 3.5 1.3 3.8 3.1 1.1 4.3 3.6 3	Depreciation and amortization	22.9	23.3	24.0	25.9	96.0	27.4	29.9	31.6	36.0	124.9	34.5	35.7	37.4	40.2	147.9
The provision for income taxes 18 17 3.5 1.3 1.3 1.5 1.3 1.5	Interest expense, net	(6.7)	(6.7)	(6.6)	(6.9)	(27.0)	(9.1)	(7.9)	(8.0)	(9.7)	(34.7)	(9.1)	(9.2)	(9.4)	(9.7)	(37.4)
Provision for income taxes 34.3 15.6 32.3 53.4 13.5 43.5 53.5	Loss on debt extinguishment	-	-	-	-	-	(16.3)	-	-	-	(16.3)	-	-	-	-	-
Provision for income taxes	Other income, net	1.8	1.7	3.5	1.3	8.3	1.5	1.1	4.3	3.6	10.4	0.9	1.0	4.8	6.0	12.8
Net income S20.8	Income before income taxes	34.3	15.6	32.3	53.4	135.6	49.5	25.5	52.5	79.0	206.3	81.4	37.7	61.5	69.8	250.4
Substitute dearnings per share	Provision for income taxes	13.5	6.1	12.0	19.6	51.3	18.6	10.0	19.4	29.6	77.6	30.3	14.0	22.7	26.1	93.2
Seconciling Items (b):	Net income	\$ 20.8	\$ 9.4	\$ 20.3	\$ 33.8	\$ 84.3	\$ 30.8	\$ 15.5	\$ 33.1	\$ 49.4	\$ 128.7	\$ 51.0	\$ 23.7	\$ 38.8	\$ 43.7	\$ 157.2
Seconciling tlems (b): General and administrative expenses S S S S S S S S S	Diluted earnings per share	\$ 0.59	\$ 0.27	\$ 0.58	\$ 0.97	\$ 2.41	\$ 0.91	\$ 0.46	\$ 1.00	\$ 1.54	\$ 3.89	\$ 1.59	\$ 0.74	\$ 1.22	\$ 1.38	\$ 4.92
Reconciling Items (b): General and administrative expenses Solution September (b): General and administrative expenses Solution September (b): Interest expense, net Solution September (b):	5 .	35.1													31.7	32.0
Semeral and administrative expenses S	onal co asca in companing a natica and (in minimons)		55.1	55.0	5.10	33.0	35.5	55.5	55.1	32.1	33.1	32.2		01.0	5217	52.0
Interest expense, net	Reconciling Items (b):															
Contract revenues Cont	General and administrative expenses	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (0.7)	\$ (0.7)	\$ -	\$ -	\$ -	\$ -	\$ -
Net name before income taxes 1	Interest expense, net	-	-	-	-	-	1.8	4.1	4.2	4.6	14.7	4.3	4.4	4.4	4.5	17.6
Provision for income taxes	Loss on debt extinguishment		-	-	-	-	16.3	-	-	-	16.3	_	-	-	_	-
Net income	Income before income taxes	-	-	-	-	-	18.0	4.1	4.2	5.3	31.6	4.3	4.4	4.4	4.5	17.6
State sused in computing Diluted EPS (in millions) State	Provision for income taxes		-	-	-	-	6.8	1.6	1.6	2.0	12.0	1.6	1.6	1.6	1.7	6.6
Non-GAAP (b): Contract revenues, excluding depreciation and amortization August 1. A	Net income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 11.2	\$ 2.5	\$ 2.6	\$ 3.3	\$ 19.6	\$ 2.7	\$ 2.7	\$ 2.8	\$ 2.8	\$ 11.0
Non-GAAP (b): Contract revenues \$510.4 \$441.1 \$492.4 \$578.5 \$2,022.3 \$659.3 \$559.5 \$664.6 \$789.2 \$2,672.5 \$799.2 \$701.1 \$786.3 \$780.2 \$3,066.9 Cost of earned revenues, excluding depreciation and amortization 403.5 355.4 388.2 446.1 1,593.3 507.0 450.3 520.4 605.9 2,083.6 615.0 561.4 621.5 606.9 2,404.7 General and administrative expenses 44.7 41.8 44.7 47.5 178.7 51.5 47.0 56.5 61.4 216.4 60.2 58.2 61.3 59.5 239.2 Depreciation and amortization 22.9 23.3 24.0 25.9 96.0 27.4 29.9 31.6 36.0 124.9 34.5 35.7 37.4 40.2 147.9 Interest expense, net (6.7) (6.7) (6.6) (6.7) 1.6 6.7 1.8 1.8 1.7 3.5 1.3 8.3 1.5 <	Diluted earnings per share						\$ 0.33	\$ 0.08	\$ 0.08	\$ 0.10	\$ 0.59	\$ 0.08	\$ 0.09	\$ 0.09	\$ 0.09	\$ 0.35
Contract revenues \$510.4 \$441.1 \$492.4 \$578.5 \$2,022.3 \$559.5 \$664.6 \$789.2 \$2,072.5 \$799.2 \$701.1 \$786.3 \$780.2 \$3,066.9 Cost of earned revenues, excluding depreciation and amortization 403.5 355.4 388.2 446.1 1,593.3 507.0 450.3 520.4 605.9 2,083.6 615.0 561.4 621.5 606.9 2,404.7 General and administrative expenses 44.7 41.8 44.7 47.5 178.7 51.5 47.0 56.5 61.4 216.4 60.2 58.2 61.3 59.5 239.2 Depreciation and amortization 22.9 23.3 24.0 25.9 96.0 27.4 29.9 31.6 36.0 124.9 34.5 35.7 37.4 40.2 147.9 Incert expense, net (6.7) (6.7) (6.7) 3.5 1.3 8.3 1.5 1.1 4.3 3.6 10.4 0.9 1.0 4.8 6.0 1.8	Shares used in computing Diluted EPS (in millions)						33.9	33.5	33.1	32.1	33.1	32.2	32.2	31.9	31.7	32.0
Contract revenues \$510.4 \$441.1 \$492.4 \$578.5 \$2,022.3 \$559.5 \$664.6 \$789.2 \$2,072.5 \$799.2 \$701.1 \$786.3 \$780.2 \$3,066.9 Cost of earned revenues, excluding depreciation and amortization 403.5 355.4 388.2 446.1 1,593.3 507.0 450.3 520.4 605.9 2,083.6 615.0 561.4 621.5 606.9 2,404.7 General and administrative expenses 44.7 41.8 44.7 47.5 178.7 51.5 47.0 56.5 61.4 216.4 60.2 58.2 61.3 59.5 239.2 Depreciation and amortization 22.9 23.3 24.0 25.9 96.0 27.4 29.9 31.6 36.0 124.9 34.5 35.7 37.4 40.2 147.9 Incert expense, net (6.7) (6.7) (6.7) 3.5 1.3 8.3 1.5 1.1 4.8 40.0 9.0 4.0 9.0 1.8 4.1 4.0	Non-GAAP (b):															
depreciation and amortization 403.5 355.4 388.2 446.1 1,593.3 507.0 450.3 520.4 605.9 2,083.6 615.0 561.4 621.5 606.9 2,404.7 General and administrative expenses 44.7 41.8 44.7 47.5 178.7 51.5 47.0 56.5 61.4 216.4 60.2 58.2 61.3 59.5 239.2 Depreciation and amortization 22.9 23.3 24.0 25.9 96.0 27.4 29.9 31.6 36.0 124.9 34.5 35.7 37.4 40.2 147.9 Interest expense, net (6.7) (6.6) (6.9) (27.0) (7.4) (3.8) (5.1) (20.1) (4.8) (4.8) (5.0) (5.2) (19.8) Loss on debt extinguishment 1.8 1.7 3.5 1.3 8.3 1.5 1.1 4.3 3.6 10.4 0.9 1.0 4.8 6.0 12.8 Income before income taxes 34.3	Contract revenues	\$510.4	\$441.1	\$492.4	\$578.5	\$2,022.3	\$659.3	\$559.5	\$664.6	\$ 789.2	\$2,672.5	\$ 799.2	\$701.1	\$786.3	\$ 780.2	\$3,066.9
General and administrative expenses 44.7 41.8 44.7 47.5 178.7 51.5 47.0 56.5 61.4 216.4 60.2 58.2 61.3 59.5 239.2 Depreciation and amortization 22.9 23.3 24.0 25.9 96.0 27.4 29.9 31.6 36.0 124.9 34.5 35.7 37.4 40.2 147.9 Interest expense, net (6.7) (6.7) (6.6) (6.9) (27.0) (7.4) (3.8) (3.8) (5.1) (20.1) (4.8) (4.8) (5.0) (5.2) (19.8) Loss on debt extinguishment -	Cost of earned revenues, excluding			•										·		
Depreciation and amortization 22.9 23.3 24.0 25.9 96.0 27.4 29.9 31.6 36.0 124.9 34.5 35.7 37.4 40.2 147.9 Interest expense, net (6.7) (6.7) (6.6) (6.9) (27.0) (7.4) (3.8) (3.8) (5.1) (20.1) (4.8) (4.8) (5.0) (5.2) (19.8) (1	depreciation and amortization	403.5	355.4	388.2	446.1	1,593.3	507.0	450.3	520.4	605.9	2,083.6	615.0	561.4	621.5	606.9	2,404.7
Interest expense, net (6.7) (6.7) (6.6) (6.9) (27.0) (7.4) (3.8) (3.8) (5.1) (20.1) (4.8) (4.8) (5.0) (5.2) (19.8)	General and administrative expenses	44.7	41.8	44.7	47.5	178.7	51.5	47.0	56.5	61.4	216.4	60.2	58.2	61.3	59.5	239.2
Loss on debt extinguishment 1.	Depreciation and amortization	22.9	23.3	24.0	25.9	96.0	27.4	29.9	31.6	36.0	124.9	34.5	35.7	37.4	40.2	147.9
Other income, net 1.8 1.7 3.5 1.3 8.3 1.5 1.1 4.3 3.6 10.4 0.9 1.0 4.8 6.0 12.8 Income before income taxes 34.3 15.6 32.3 53.4 135.6 67.5 29.6 56.6 84.3 237.9 85.7 42.1 66.0 74.3 268.0 Provision for income taxes 13.5 6.1 12.0 19.6 51.3 25.5 11.6 20.9 31.6 89.6 31.9 15.7 24.4 27.8 99.8 Net income \$ 20.8 9.4 \$ 20.3 \$ 33.8 \$ 84.3 \$ 20.7 \$ 148.3 \$ 53.7 \$ 52.7 \$ 148.3 \$ 53.7 \$ 26.4 \$ 41.6 \$ 46.5 \$ 168.3 Non-GAAP Adjusted Diluted Earnings per Common Share \$ 0.59 \$ 0.27 \$ 0.58 \$ 0.97 \$ 2.41 \$ 1.24 \$ 0.54 \$ 1.64 \$ 4.48 \$ 1.67 \$ 0.82 \$ 1.47 \$ 5.26	Interest expense, net	(6.7)	(6.7)	(6.6)	(6.9)	(27.0)	(7.4)	(3.8)	(3.8)	(5.1)	(20.1)	(4.8)	(4.8)	(5.0)	(5.2)	(19.8)
Income before income taxes 34.3 15.6 32.3 53.4 135.6 67.5 29.6 56.6 84.3 237.9 85.7 42.1 66.0 74.3 268.0 Provision for income taxes 13.5 6.1 12.0 19.6 51.3 25.5 11.6 20.9 31.6 89.6 31.9 15.7 24.4 27.8 99.8 Net income \$ 20.8 \$ 9.4 \$ 20.3 \$ 33.8 \$ 84.3 \$ 1.6 20.9 31.6 89.6 31.9 15.7 24.4 27.8 99.8 Non-GAAP Adjusted Diluted Earnings per Common Share \$ 0.59 \$ 0.27 \$ 0.58 \$ 0.97 \$ 2.41 \$ 1.24 \$ 0.54 \$ 1.08 \$ 1.64 \$ 4.48 \$ 1.67 \$ 0.82 \$ 1.30 \$ 1.47 \$ 5.26	Loss on debt extinguishment	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Provision for income taxes 13.5 6.1 12.0 19.6 51.3 25.5 11.6 20.9 31.6 89.6 31.9 15.7 24.4 27.8 99.8 Net income \$ 20.8 \$ 9.4 \$ 20.3 \$ 33.8 \$ 84.3 \$ 42.0 \$ 18.0 \$ 35.7 \$ 52.7 \$ 148.3 \$ 53.7 \$ 26.4 \$ 41.6 \$ 46.5 \$ 168.3 Non-GAAP Adjusted Diluted Earnings per Common Share \$ 0.59 \$ 0.27 \$ 0.58 \$ 0.97 \$ 2.41 \$ 1.24 \$ 0.54 \$ 1.08 \$ 1.64 \$ 4.48 \$ 1.67 \$ 0.82 \$ 1.30 \$ 1.47 \$ 5.26	Other income, net	1.8	1.7	3.5	1.3	8.3	1.5	1.1	4.3	3.6	10.4	0.9	1.0	4.8	6.0	12.8
Net income \$ 20.8 \$ 9.4 \$ 20.3 \$ 33.8 \$ 84.3 \$ 42.0 \$ 18.0 \$ 35.7 \$ 52.7 \$ 148.3 \$ 53.7 \$ 26.4 \$ 41.6 \$ 46.5 \$ 168.3 \$ 109.0 \$	Income before income taxes	34.3	15.6	32.3	53.4	135.6	67.5	29.6	56.6	84.3	237.9	85.7	42.1	66.0	74.3	268.0
Non-GAAP Adjusted Diluted Earnings per Common Share \$ 0.59 \$ 0.27 \$ 0.58 \$ 0.97 \$ 2.41 \$ 1.24 \$ 0.54 \$ 1.08 \$ 1.64 \$ 4.48 \$ 1.67 \$ 0.82 \$ 1.30 \$ 1.47 \$ 5.26	Provision for income taxes	13.5	6.1	12.0	19.6	51.3	25.5	11.6	20.9	31.6	89.6	31.9	15.7	24.4	27.8	99.8
	Net income	\$ 20.8	\$ 9.4	\$ 20.3	\$ 33.8	\$ 84.3	\$ 42.0	\$ 18.0	\$ 35.7	\$ 52.7	\$ 148.3	\$ 53.7	\$ 26.4	\$ 41.6	\$ 46.5	\$ 168.3
	Non-GAAP Adjusted Diluted Earnings per Common Share	\$ 0.59	\$ 0.27	\$ 0.58	\$ 0.97	\$ 2.41	\$ 1.24	\$ 0.54	\$ 1.08	\$ 1.64	\$ 4.48	\$ 1.67	\$ 0.82	\$ 1.30	\$ 1.47	\$ 5.26
	· .			•												

⁽a) Q4-16 contained 14 weeks as a result of our 52/53 week fiscal year as compared to 13 weeks in all other quarterly periods presented herein.

⁽b) There were no reconciling items during fiscal 2015.

Trend Schedule – Reconciliation of Non-GAAP Financial Measures to Comparable GAAP Financial Measures - Unaudited \$ in millions



Reconciliation of Net Income to Non-GAAP Adjusted EBITDA

	Q1-15	Q2-15	Q3-15	Q4-15	FY-15	Q1-16	Q2-16	Q3-16	Q4-16 (a)	FY-16	Q1-17	Q2-17	Q3-17	Q4-17	FY-17
Net income	\$ 20.8	\$ 9.4	\$ 20.3	\$ 33.8	\$ 84.3	\$ 30.8	\$ 15.5	\$ 33.1	\$ 49.4	\$ 128.7	\$ 51.0	\$ 23.7	\$ 38.8	\$ 43.7	\$ 157.2
Interest expense, net	6.7	6.7	6.6	6.9	27.0	9.1	7.9	8.0	9.7	34.7	9.1	9.2	9.4	9.7	37.4
Provision for income taxes	13.5	6.1	12.0	19.6	51.3	18.6	10.0	19.4	29.6	77.6	30.3	14.0	22.7	26.1	93.2
Depreciation and amortization expense	22.9	23.3	24.0	25.9	96.0	27.4	29.9	31.6	36.0	124.9	34.5	35.7	37.4	40.2	147.9
Earnings Before Interest, Taxes, Depreciation & Amortization															
("EBITDA")	64.0	45.6	62.9	86.2	258.7	86.0	63.2	92.0	124.7	366.0	125.0	82.6	108.3	119.8	435.7
Gain on sale of fixed assets	(1.5)	(1.7)	(3.1)	(0.9)	(7.1)	(1.1)	(1.0)	(4.1)	(3.6)	(9.8)	(1.4)	(1.7)	(5.0)	(6.6)	(14.9)
Stock-based compensation expense	3.9	3.7	3.2	3.1	13.9	4.5	4.2	3.9	4.2	16.8	5.7	5.3	4.9	4.9	20.8
Loss on debt extinguishment	-	-	-	-	-	16.3	-	-	-	16.3	-	-	-	-	-
Acquisition transaction related costs		-	-	-	-	_	-	-	0.7	0.7		-	-	-	-
Non-GAAP Adjusted EBITDA	\$ 66.4	\$ 47.6	\$ 63.0	\$ 88.5	\$ 265.5	\$105.7	\$ 66.4	\$ 91.9	\$ 126.0	\$ 390.0	\$129.2	\$ 86.2	\$108.2	\$118.0	\$ 441.6

⁽a) Q4-16 contained 14 weeks as a result of our 52/53 week fiscal year as compared to 13 weeks in all other quarterly periods presented herein.

Trend Schedule - Reconciliation of Non-GAAP Financial Measures to **Comparable GAAP Financial Measures - Unaudited** \$ in millions



			NON-GAAP ADJUSTMENTS					Revenue Growth (Decline				
						dditional week			•	_		
			Revenues from			a result of our	No	n-GAAP -				
	С	ontract	acquired			52/53 week	(Organic		Non-GAAP -		
	R	evenues	businesses		j	fiscal year (a)	Revenues		GAAP %	Organic %		
Q4-17 Organic Growth:												
Q4-17	\$	780.2	\$	(19.3)	\$	-	\$	760.9	(1.1)%	4.6%		
Q4-16	\$	789.2	\$	(5.6)				727.6				
Prior Quarter Organic Growth (Decline):												
Q3-17	\$	786.3	\$	(23.0)	Ś	-	\$	763.4	18.3%	14.9%		
Q3-16	\$	664.6	\$	(23.0)	\$		\$	664.6	10.070	1,		
					_							
Q2-17	\$	701.1	\$	(13.4)			\$	687.7	25.3%	22.9%		
Q2-16	\$	559.5	\$	-	\$	-	\$	559.5				
Q1-17	\$	799.2	\$	(56.6)	\$	-	\$	742.6	21.2%	18.0%		
Q1-16	\$	659.3	\$	(29.9)	\$	-	\$	629.4				
Q4-16	\$	789.2	\$	(44.8)	ċ	(53.2)	Ċ	691.2	36.4%	20.0%		
Q4-15	۶ \$	578.5	\$	(2.4)	-		۶ \$	576.1	30.470	20.0%		
				• '								
Q3-16	\$	664.6	\$	(30.8)	-		\$	633.9	35.0%	28.7%		
Q3-15	\$	492.4	\$	-	\$	-	\$	492.4				
Q2-16	\$	559.5	\$	(32.9)	\$	-	\$	526.6	26.8%	19.4%		
Q2-15	\$	441.1	\$	-	\$	-	\$	441.1				
Q1-16	\$	659.3	\$	(39.5)	Ś	_	\$	619.7	29.2%	21.9%		
Q1-15	\$	510.4	\$	(1.9)	-		\$	508.5	23.270	22.370		
									20.00/	40.20/		
Q4-15 Q4-14	\$ \$	578.5 482.1	\$ \$	(11.8)			\$ \$	566.7 479.3	20.0%	18.2%		
Q4-14 				(2.8)	Ş			4/9.3				
Q3-15	\$	492.4	\$	(8.9)	-		\$	483.4	15.5%	13.4%		
Q3-14	\$	426.3	\$	-	\$	-	\$	426.3				
Q2-15	\$	441.1	\$	(9.5)	\$	-	\$	431.5	12.9%	10.5%		
Q2-14	\$	390.5	\$	-	\$	-	\$	390.5				
Q1-15	\$	510.4	\$	(10.1)	ς	_	\$	500.3	(0.5)%	(2.4)%		
Q1-14	\$	512.7	\$	(10.1)	\$		\$	512.7	(0.5)/0	(2.4)/0		
Annual Organic Growth:	Υ	512	~		~		Υ	312.7				
Fiscal 2017	ċ	3,066.9	\$	(214.9)	ċ	-	\$	2,852.0	14.8%	14.1%		
Fiscal 2017		2,672.5	۶ \$	(119.8)	-			2,499.2	14.6%	14.170		
Tiscal 2010		· .						2,433.2				
Fiscal 2016		2,672.5	\$	(159.0)	-	, ,		2,460.7	32.2%	22.7%		
Fiscal 2015	\$	2,022.3	\$	(17.7)	\$	-	\$	2,004.7				
Fiscal 2015	\$	2,022.3	\$	(40.4)	\$	-	\$	1,982.0	11.6%	9.6%		
Fiscal 2014	\$	1,811.6	\$	(2.8)	\$	-	\$	1,808.8				

⁽a) Q4-16 contained 14 weeks as a result of our 52/53 week fiscal year as compared to 13 weeks in all other quarterly periods presented herein. The Q4-16 Non-GAAP adjustment is calculated independently for each comparative period as (i) contract revenues less, (ii) revenues from acquired businesses in each applicable period, (iii) divided by 14 weeks.