



Q4-14 Trend Schedules

The trend schedules are unaudited and include certain financial measures that are considered Non-GAAP financial measures under the regulations of the Securities and Exchange Commission ("SEC"), including but not limited to organic revenue and Adjusted EBITDA. We believe that the presentation of certain Non-GAAP financial measures provides information that is useful to investors because it allows for a more direct comparison of our performance for the period with our performance in the comparable prior-year periods. The Company defines Adjusted EBITDA - Non-GAAP as earnings before interest, taxes, depreciation and amortization, gain on sale of fixed assets, acquisition related costs, write-off of deferred financing costs, charges for wage and hour class action settlements, stock-based compensation expense, and certain non-recurring items. As required by the SEC, we have provided a reconciliation of those measures to the most directly comparable GAAP measures on the Regulation G schedules on pages 6-8. We caution that Non-GAAP financial measures should be considered in addition to, but not as a substitute for our reported GAAP results.

Additionally, the trend schedules may contain "forward-looking statements" which are statements relating to future events, future financial performance, strategies, expectations, and the competitive environment. All statements, other than statements of historical facts, contained in the trend schedules, including statements regarding the Company's future financial position, future revenue, prospects, plans and objectives of management, are forward-looking statements. Additionally, forward-looking statements may include statements of expectations of businesses acquired, including expected benefits and synergies of the transaction, future financial and operating results, and other statements regarding events or developments that the Company believes or anticipates will or may occur in the future as a result of the acquisitions. Words such as "outlook," "believe," "expect," "anticipate," "estimate," "intend," "forecast," "may," "should," "could," "project," "looking ahead" and similar expressions, as well as statements in future tense, identify forward-looking statements. You should not read forward looking statements as a guarantee of future performance or results. They will not necessarily be accurate indications of whether or at what time such performance or results will be achieved. Forward-looking statements are based on information available at the time those statements are made and/or management's good faith belief at that time with respect to future events. Such statements are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements. Important factors that could cause such differences include, but are not limited to factors described under Item 1A, "Risk Factors" of the Company's Annual Report on Form 10-K for the year ended July 27, 2013, and other risks outlined in the Company's periodic filings with the SEC. Any forward-looking statements in the trend schedules are expressly qualified in their entirety by this cautionary statement. Except as required by law, the Company may not update forward-looking statements even though its situation may change in the future.



**Trend Schedule - Selected Financial Information
(Unaudited)**

(\$ in millions)

	Q1-12	Q2-12	Q3-12	Q4-12	FY-12	Q1-13	Q2-13	Q3-13	Q4-13	FY-13	Q1-14	Q2-14	Q3-14	Q4-14	FY-14
Total Revenue	\$ 319.6	\$ 267.4	\$ 296.1	\$ 318.0	\$ 1,201.1	\$ 323.3	\$ 369.3	\$ 437.4	\$ 478.6	\$ 1,608.6	\$ 512.7	\$ 390.5	\$ 426.3	\$ 482.1	\$ 1,811.6
Q2-13 businesses acquired (a)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.9	\$ 122.9	\$ 136.5	\$ 335.4	\$ 150.3	\$ 106.3	(a)	(a)	\$ 472.2
Q4-13 business acquired	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.6	\$ 2.6	\$ 6.8	\$ 5.2	\$ 5.5	\$ 6.7	\$ 24.3
Q4-14 business acquired	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.8	\$ 2.8
Storm restoration revenue	\$ 3.7	\$ -	\$ -	\$ 2.3	\$ 6.0	\$ -	\$ 16.7	\$ -	\$ -	\$ 16.7	\$ -	\$ -	\$ -	\$ -	\$ -
Legacy companies (excluding storm restoration revenue)	\$ 315.8	\$ 267.4	\$ 296.1	\$ 315.8	\$ 1,195.1	\$ 323.3	\$ 276.7	\$ 314.5	\$ 339.6	\$ 1,254.0	\$ 355.6	\$ 279.0	\$ 420.7	\$ 472.6	\$ 1,312.3

Current and Prior Year Organic Revenue for Q3-14 and Q4-14 organic growth (decline) calculations (a)

	\$ 437.4	\$ 476.1	\$ 420.7	\$ 472.6
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Organic Revenue Growth (Decline) % - Non-GAAP	15.2%	19.2%	17.3%	9.0%	15.4%	2.4%	3.5%	6.2%	7.5%	4.9%	10.0%	0.9%	(3.8)%	(0.7)%	4.7%
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Top Five Customers in each quarter presented

Customer Revenue % of Total Revenue

	Q1-12	Q2-12	Q3-12	Q4-12	FY-12	Q1-13	Q2-13	Q3-13	Q4-13	FY-13	Q1-14	Q2-14	Q3-14	Q4-14	FY-14
AT&T Inc.	15.2%	13.5%	13.4%	12.7%	13.7%	13.5%	13.6%	17.4%	16.5%	15.5%	17.5%	18.7%	20.8%	20.0%	19.2%
CenturyLink, Inc.	13.3%	14.5%	13.0%	13.6%	13.6%	13.7%	14.7%	14.3%	15.5%	14.6%	15.5%	14.4%	12.8%	12.4%	13.8%
Comcast Corporation	12.9%	12.5%	12.5%	12.6%	12.6%	12.7%	11.0%	10.1%	10.2%	10.9%	10.5%	12.0%	12.1%	12.2%	11.7%
Verizon Communications Inc.	12.0%	9.9%	11.1%	12.2%	11.3%	10.2%	9.1%	8.9%	10.2%	9.6%	8.4%	8.3%	7.9%	8.0%	8.2%
Windstream Corporation	6.4%	7.9%	9.0%	10.1%	8.4%	9.4%	8.8%	8.3%	5.9%	7.9%	5.0%	4.6%	6.2%	5.5%	5.3%
Time Warner Cable Inc.	5.1%	5.1%	4.1%	4.1%	4.6%	5.0%	4.3%	4.3%	4.6%	4.5%	5.3%	6.0%	5.5%	5.3%	5.5%
All Other customers	35.0%	36.6%	36.9%	34.8%	35.8%	35.5%	38.6%	36.6%	37.0%	37.0%	37.8%	35.9%	34.6%	36.6%	36.3%
Total Revenue	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Customer Revenue (\$ in millions)

	Q1-12	Q2-12	Q3-12	Q4-12	FY-12	Q1-13	Q2-13	Q3-13	Q4-13	FY-13	Q1-14	Q2-14	Q3-14	Q4-14	FY-14
AT&T Inc.	\$ 48.7	\$ 36.1	\$ 39.8	\$ 40.3	\$ 164.8	\$ 43.7	\$ 50.1	\$ 75.9	\$ 79.1	\$ 248.8	\$ 89.7	\$ 73.2	\$ 88.5	\$ 96.5	\$ 347.9
CenturyLink, Inc.	42.6	38.8	38.5	43.2	163.1	44.4	54.2	62.6	74.3	235.5	79.3	56.4	54.7	60.0	250.4
Comcast Corporation	41.3	33.4	37.1	40.0	151.7	41.2	40.8	44.3	48.9	175.2	54.0	47.0	51.6	58.6	211.2
Verizon Communications Inc.	38.3	26.4	32.7	38.8	136.2	33.0	33.5	39.1	49.0	154.6	43.2	32.4	33.7	38.6	147.9
Windstream Corporation	20.6	21.2	26.6	32.1	100.5	30.3	32.3	36.5	28.1	127.2	25.7	18.0	26.6	26.5	96.7
Time Warner Cable Inc.	16.4	13.7	12.2	13.0	55.3	16.1	15.8	18.9	21.8	72.6	27.2	23.3	23.5	25.6	99.6
All Other customers	111.9	97.9	109.1	110.6	429.5	114.7	142.7	160.2	177.3	594.9	193.7	140.2	147.7	176.3	657.9
Total Revenue	\$ 319.6	\$ 267.4	\$ 296.1	\$ 318.0	\$ 1,201.1	\$ 323.3	\$ 369.3	\$ 437.4	\$ 478.6	\$ 1,608.6	\$ 512.7	\$ 390.5	\$ 426.3	\$ 482.1	\$ 1,811.6

*For comparison purposes, revenues from Time Warner Cable Inc. and Insight Communications Company, Inc. have been combined for periods prior to their February 2012 merger. Additionally, revenues from Time Warner Cable Inc. and DukeNet Communications, LLC have been combined for periods prior to their January 2014 merger.

Notes: Amounts above may not add due to rounding. See "Regulation G Disclosure" schedule on pages 6-8 for a reconciliation of GAAP to Non-GAAP financial measures.

(a) The telecommunications infrastructure services subsidiaries acquired on December 3, 2012 from Quanta Services, Inc. (the "Q2-13 businesses acquired") are included for the full period in the third and fourth quarters of fiscal 2013 and all quarters of fiscal 2014.



**Trend Schedule - Selected Financial Information
(Unaudited)**

Backlog (\$ in millions at end of period)

	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13(b)	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14
Backlog - Total (a)	\$ 1,441.4	\$ 1,818.6	\$ 1,743.8	\$ 1,565.1	\$1,375.6	\$2,019.3	\$2,002.9	\$2,196.9	\$ 1,996.3	\$ 2,146.7	\$ 2,046.1	\$ 2,330.9
Backlog - Next 12 Months (included in Total Backlog) (a)	\$ 791.0	\$ 966.9	\$ 961.3	\$ 908.6	\$ 821.9	\$1,242.4	\$1,207.6	\$1,217.3	\$ 1,116.4	\$ 1,193.4	\$ 1,178.6	\$ 1,344.9

Employees (at end of period)

	Q1-12	Q2-12	Q3-12	Q4-12	Q1-13	Q2-13	Q3-13	Q4-13	Q1-14	Q2-14	Q3-14	Q4-14
Number of Employees	8,285	8,288	8,207	8,111	8,001	10,135	10,349	10,822	11,107	10,410	10,324	10,592

Notes:

(a) Our backlog estimates represent amounts under master service agreements and other contractual agreements for services projected to be performed over the terms of the contracts and are based on contract terms, our historical experience with customers and, more generally, our experience in similar procurements. The significant majority of our backlog estimates comprise services under master service agreements and long-term contracts. Backlog is not a measure defined by United States generally accepted accounting principles; however, it is a common measurement used in our industry. Our methodology for determining backlog may not be comparable to the methodologies used by others.

(b) Total Q2-13 backlog included \$462 million of backlog from the Q2-13 businesses acquired.



**Trend Schedule - Selected Financial Information
(Unaudited)**

	Q1-12	Q2-12	Q3-12	Q4-12	FY-12	Q1-13	Q2-13	Q3-13	Q4-13	FY-13	Q1-14	Q2-14	Q3-14	Q4-14	FY-14
Adjusted EBITDA (\$ in millions)															
Adjusted EBITDA (Non-GAAP)	\$ 40.4	\$ 24.7	\$ 29.9	\$ 40.5	\$ 135.5	\$ 40.4	\$ 37.2	\$ 44.0	\$ 58.1	\$ 179.8	\$ 63.2	\$ 28.2	\$ 39.6	\$ 57.5	\$ 188.4
Adjusted EBITDA (Non-GAAP) - as a % of Revenue	12.6%	9.2%	10.1%	12.7%	11.3%	12.5%	10.1%	10.1%	12.1%	11.2%	12.3%	7.2%	9.3%	11.9%	10.4%
Net Income (Loss) - Non-GAAP and Earnings Per Share - Non-GAAP (\$ in millions, except earnings per share)															
Net income (loss) - Non-GAAP	\$ 13.0	\$ 3.5	\$ 9.6	\$ 13.3	\$ 39.4	\$ 12.3	\$ 5.2	\$ 7.2	\$ 15.1	\$ 39.8	\$ 18.7	\$ (3.1)	\$ 7.9	\$ 16.9	\$ 40.3
Diluted earnings (loss) per common share - Non-GAAP	\$ 0.38	\$ 0.10	\$ 0.28	\$ 0.39	\$ 1.14	\$ 0.36	\$ 0.15	\$ 0.21	\$ 0.44	\$ 1.18	\$ 0.54	\$ (0.09)	\$ 0.23	\$ 0.48	\$ 1.16
Shares used in computing Diluted EPS (in millions):	34.2	34.6	34.7	34.4	34.5	33.7	33.5	33.8	34.1	33.8	34.6	33.8	34.8	35.0	34.8

Notes: Amounts above may not add due to rounding. See "Regulation G Disclosure" schedule on pages 6-8 for a reconciliation of GAAP to Non-GAAP financial measures.

The Company defines Adjusted EBITDA - Non-GAAP as earnings before interest, taxes, depreciation and amortization, gain on sale of fixed assets, acquisition related costs, write-off of deferred financing costs, charges for wage and hour class action settlements, stock-based compensation expense, and certain non-recurring items.



**Trend Schedule - Selected Financial Information
(Unaudited)**

	Q1-12	Q2-12	Q3-12	Q4-12		Q1-13	Q2-13	Q3-13	Q4-13		Q1-14	Q2-14	Q3-14	Q4-14	
Liquidity (\$ in millions)															
Cash and equivalents	\$ 51.3	\$ 86.2	\$ 66.7	\$ 52.6		\$ 54.7	\$ 22.6	\$ 18.2	\$ 18.6		\$ 14.4	\$ 16.3	\$ 18.7	\$ 20.7	
Debt:															
Capital lease obligations	\$ 0.2	\$ 0.2	\$ 0.1	\$ 0.1		\$ 0.1	\$ -	\$ -	\$ -		\$ -	\$ -	\$ -	\$ -	
Revolver - \$275 million Senior Credit Agreement - matures Dec. 2017	-	-	-	-		-	20.0	36.0	49.0		83.0	26.0	16.0	63.0	
Term Loan - Senior Credit Agreement - amortizes through Dec. 2017	-	-	-	-		-	125.0	123.4	121.9		120.3	118.8	116.4	114.1	
7.125% Senior Subordinated Notes, due Jan 2021 (including premium)	187.5	187.5	187.5	187.5		187.5	281.3	281.2	281.1		281.0	280.9	280.8	280.7	
Total Debt	\$ 187.7	\$ 187.7	\$ 187.6	\$ 187.6		\$ 187.6	\$ 426.3	\$ 440.6	\$ 452.0		\$ 484.3	\$ 425.7	\$ 413.2	\$ 457.8	
Letters of Credit outstanding	\$ 41.2	\$ 39.1	\$ 39.1	\$ 38.5		\$ 44.1	\$ 44.1	\$ 46.7	\$ 46.7		\$ 49.7	\$ 49.7	\$ 49.6	\$ 49.4	
Availability on Senior Credit Agreement	\$ 179.8	\$ 185.9	\$ 185.9	\$ 186.5		\$ 180.9	\$ 210.9	\$ 192.3	\$ 179.3		\$ 142.3	\$ 199.3	\$ 209.4	\$ 162.6	
Cash flow (\$ in millions)															
Net cash flow from operating activities	\$ 19.4	\$ 51.4	\$ (2.4)	\$ (3.3)	\$ 65.1	\$ 27.7	\$ 63.5	\$ 0.1	\$ 15.4	\$ 106.7	\$ (18.7)	\$ 86.6	\$ 29.6	\$ (13.3)	\$ 84.2
Cap-ex, net of disposal proceeds	\$ (14.4)	\$ (20.1)	\$ (7.8)	\$ (10.6)	\$ (52.8)	\$ (10.5)	\$ (15.7)	\$ (15.1)	\$ (17.5)	\$ (58.8)	\$ (27.8)	\$ (16.5)	\$ (16.9)	\$ (12.6)	\$ (73.7)
Acquisition payments	-	-	-	-	-	-	(314.8)	(4.2)	(11.3)	(330.3)	-	-	(0.7)	(16.4)	(17.1)
Other investing activity (restricted cash)	0.6	-	-	0.4	0.9	-	(0.0)	-	0.1	0.1	(0.3)	-	-	-	(0.3)
Net cash flow from investing activities	\$ (13.9)	\$ (20.1)	\$ (7.8)	\$ (10.2)	\$ (51.9)	\$ (10.5)	\$ (330.5)	\$ (19.3)	\$ (28.8)	\$ (389.1)	\$ (28.1)	\$ (16.5)	\$ (17.6)	\$ (29.0)	\$ (91.1)
Net borrowings (repayments) on credit facility and capital lease obligations	\$ (0.1)	\$ (0.1)	\$ (0.0)	\$ (0.0)	\$ (0.2)	\$ (0.0)	\$ 238.8	\$ 14.4	\$ 11.4	\$ 264.6	\$ 32.4	\$ (58.6)	\$ (12.3)	\$ 44.7	\$ 6.2
Debt issuance costs	-	-	-	-	-	-	(6.4)	(0.3)	-	(6.7)	-	-	-	-	-
Share repurchases	-	-	(10.9)	(2.0)	(13.0)	(15.2)	-	-	-	(15.2)	-	(10.0)	-	-	(10.0)
Option proceeds	0.9	3.1	1.3	1.2	6.5	0.2	2.7	0.6	1.7	5.3	10.1	1.7	2.1	0.6	14.6
Other financing activities, net	0.1	0.5	0.4	0.3	1.3	0.0	(0.3)	0.1	0.5	0.4	0.0	(1.3)	0.5	(1.0)	(1.8)
Net cash flow from financing activities	\$ 1.0	\$ 3.5	\$ (9.3)	\$ (0.6)	\$ (5.4)	\$ (15.1)	\$ 234.8	\$ 14.9	\$ 13.7	\$ 248.3	\$ 42.6	\$ (68.2)	\$ (9.7)	\$ 44.2	\$ 9.0
Net cash flow from all activities	\$ 6.5	\$ 34.9	\$ (19.5)	\$ (14.1)	\$ 7.8	\$ 2.1	\$ (32.1)	\$ (4.3)	\$ 0.4	\$ (34.0)	\$ (4.2)	\$ 2.0	\$ 2.4	\$ 2.0	\$ 2.1

Notes: Amounts above may not add due to rounding.



Reconciliation of GAAP to Non-GAAP Measures (\$ in millions, except earnings per share):

(Unaudited)

	Q1-12	Q2-12	Q3-12	Q4-12	FY-12	Q1-13	Q2-13	Q3-13	Q4-13	FY-13	Q1-14	Q2-14	Q3-14	Q4-14	FY-14
GAAP:															
Contract revenues	\$ 319.6	\$ 267.4	\$ 296.1	\$ 318.0	\$ 1,201.1	\$ 323.3	\$ 369.3	\$ 437.4	\$ 478.6	\$ 1,608.6	\$ 512.7	\$ 390.5	\$ 426.3	\$ 482.1	\$ 1,811.6
Cost of earned revenues, excluding depreciation and amortization	255.2	220.2	241.4	252.1	968.9	257.1	301.5	357.7	384.2	1,300.4	410.1	327.4	350.4	387.2	1,475.0
General and administrative expenses	25.4	24.3	27.0	27.4	104.0	28.8	38.8	38.2	39.9	145.8	43.1	38.6	39.2	41.1	161.9
Depreciation and amortization	16.0	15.5	15.6	15.6	62.7	15.3	20.8	24.5	24.8	85.5	23.6	23.4	22.7	23.1	92.8
Interest expense, net	(4.2)	(4.2)	(4.2)	(4.2)	(16.7)	(4.2)	(5.7)	(6.6)	(6.8)	(23.3)	(6.9)	(6.8)	(6.6)	(6.6)	(26.8)
Other income, net	3.0	2.4	7.6	2.9	15.8	1.6	0.4	1.5	1.1	4.6	2.0	0.6	5.6	3.0	11.2
Income (loss) before income taxes	21.9	5.5	15.6	21.5	64.6	19.5	2.8	11.8	24.0	58.2	31.1	(5.0)	13.1	27.2	66.3
Provision (benefit) for income taxes	8.9	2.1	6.0	8.2	25.2	7.6	1.4	4.6	9.4	23.0	12.4	(2.0)	5.2	10.7	26.3
Net income (loss)	\$ 13.0	\$ 3.5	\$ 9.6	\$ 13.3	\$ 39.4	\$ 11.9	\$ 1.5	\$ 7.2	\$ 14.7	\$ 35.2	\$ 18.7	\$ (3.1)	\$ 7.9	\$ 16.5	\$ 40.0
Diluted earnings (loss) per share	\$ 0.38	\$ 0.10	\$ 0.28	\$ 0.39	\$ 1.14	\$ 0.35	\$ 0.04	\$ 0.21	\$ 0.43	\$ 1.04	\$ 0.54	\$ (0.09)	\$ 0.23	\$ 0.47	\$ 1.15
Shares used in computing Diluted EPS (in millions)	34.2	34.6	34.7	34.4	34.5	33.7	33.5	33.8	34.1	33.8	34.6	33.8	34.8	35.0	34.8
Reconciling Items (Q1-13, Q2-13, Q4-13, Q4-14, FY'13 YTD and FY'14 YTD):															
Contract revenues	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Cost of earned revenues, excluding depreciation and amortization (a)	-	-	-	-	-	-	-	-	(0.5)	(0.5)	-	-	-	(0.6)	(0.6)
General and administrative expenses (b)	-	-	-	-	-	(0.7)	(5.8)	-	(0.2)	(6.8)	-	-	-	-	-
Depreciation and amortization	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest expense, net	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Other income, net (c)	-	-	-	-	-	-	0.3	-	-	0.3	-	-	-	-	-
Income before income taxes	-	-	-	-	-	0.7	6.2	-	0.7	7.6	-	-	-	0.6	0.6
Provision for income taxes (d)	-	-	-	-	-	0.3	2.4	-	0.3	3.0	-	-	-	0.2	0.2
Net income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.4	\$ 3.7	\$ -	\$ 0.4	\$ 4.6	\$ -	\$ -	\$ -	\$ 0.4	\$ 0.4
Diluted income per share						\$ 0.01	\$ 0.11		\$ 0.01	\$ 0.14				\$ 0.01	\$ 0.01
Shares used in computing Diluted EPS (in millions)						33.7	33.5		34.1	33.8				35.0	34.8
Non-GAAP (Q1-13, Q2-13, Q4-13, Q4-14, FY'13 YTD and FY'14 YTD):															
Contract revenues	\$ 319.6	\$ 267.4	\$ 296.1	\$ 318.0	\$ 1,201.1	\$ 323.3	\$ 369.3	\$ 437.4	\$ 478.6	\$ 1,608.6	\$ 512.7	\$ 390.5	\$ 426.3	\$ 482.1	\$ 1,811.6
Cost of earned revenues, excluding depreciation and amortization	255.2	220.2	241.4	252.1	968.9	257.1	301.5	357.7	383.7	1,299.9	410.1	327.4	350.4	386.6	1,474.4
General and administrative expenses	25.4	24.3	27.0	27.4	104.0	28.1	33.0	38.2	39.7	139.0	43.1	38.6	39.2	41.1	161.9
Depreciation and amortization	16.0	15.5	15.6	15.6	62.7	15.3	20.8	24.5	24.8	85.5	23.6	23.4	22.7	23.1	92.8
Interest expense, net	(4.2)	(4.2)	(4.2)	(4.2)	(16.7)	(4.2)	(5.7)	(6.6)	(6.8)	(23.3)	(6.9)	(6.8)	(6.6)	(6.6)	(26.8)
Other income, net	3.0	2.4	7.6	2.9	15.8	1.6	0.7	1.5	1.1	4.9	2.0	0.6	5.6	3.0	11.2
Income (loss) before income taxes	21.9	5.5	15.6	21.5	64.6	20.2	9.0	11.8	24.8	65.8	31.1	(5.0)	13.1	27.8	66.9
Provision (benefit) for income taxes	8.9	2.1	6.0	8.2	25.2	7.9	3.8	4.6	9.7	26.0	12.4	(2.0)	5.2	10.9	26.6
Net income (loss)	\$ 13.0	\$ 3.5	\$ 9.6	\$ 13.3	\$ 39.4	\$ 12.3	\$ 5.2	\$ 7.2	\$ 15.1	\$ 39.8	\$ 18.7	\$ (3.1)	\$ 7.9	\$ 16.9	\$ 40.3
Diluted income (loss) per share	\$ 0.38	\$ 0.10	\$ 0.28	\$ 0.39	\$ 1.14	\$ 0.36	\$ 0.15	\$ 0.21	\$ 0.44	\$ 1.18	\$ 0.54	\$ (0.09)	\$ 0.23	\$ 0.48	\$ 1.16
Shares used in computing Diluted EPS (in millions):	34.2	34.6	34.7	34.4	34.5	33.7	33.5	33.8	34.1	33.8	34.6	33.8	34.8	35.0	34.8

Notes: Amounts above may not add due to rounding. Non-GAAP measures exclude the following reconciling items:

- (a) GAAP cost of earned revenues includes charges of \$0.6 million and \$0.5 million in Q4-14 and Q4-13, respectively, for wage and hour class action settlements which are included as reconciling items herein.
- (b) GAAP general and administrative expenses includes acquisition related costs related to the businesses acquired in Q2-13 and Q4-13 which are included as reconciling items herein.
- (c) GAAP other income includes write-off of deferred financing costs in Q2-13 which is included as a reconciling item herein.
- (d) Provision for income taxes includes the tax effect of the other reconciling items identified herein.



**Reconciliation of GAAP to Non-GAAP Measures
(Unaudited)**

The below table presents the Non-GAAP financial measure of Adjusted EBITDA for the indicated periods and a reconciliation of Adjusted EBITDA to net income, the most directly comparable GAAP measure.

**Reconciliation of Net income (loss) to Adjusted EBITDA (Non-GAAP)
(\$ in millions):**

	Q1-12	Q2-12	Q3-12	Q4-12	FY-12	Q1-13	Q2-13	Q3-13	Q4-13	FY-13	Q1-14	Q2-14	Q3-14	Q4-14	FY-14
Net income (loss)	\$ 13.0	\$ 3.5	\$ 9.6	\$ 13.3	\$ 39.4	\$ 11.9	\$ 1.5	\$ 7.2	\$ 14.7	\$ 35.2	\$ 18.7	\$ (3.1)	\$ 7.9	\$ 16.5	\$ 40.0
Interest expense, net	4.2	4.2	4.2	4.2	16.7	4.2	5.7	6.6	6.8	23.3	6.9	6.8	6.6	6.6	26.8
Provision for income taxes	8.9	2.1	6.0	8.2	25.2	7.6	1.4	4.6	9.4	23.0	12.4	(2.0)	5.2	10.7	26.3
Depreciation and amortization expense	16.0	15.5	15.6	15.6	62.7	15.3	20.8	24.5	24.8	85.5	23.6	23.4	22.7	23.1	92.8
Earnings Before Interest, Taxes, Depreciation & Amortization ("EBITDA")	42.0	25.3	35.4	41.3	144.0	39.0	29.4	43.0	55.6	167.0	61.5	25.2	42.4	56.8	185.9
Gain on sale of fixed assets	(2.9)	(2.2)	(7.4)	(2.9)	(15.4)	(1.6)	(0.8)	(1.5)	(0.8)	(4.7)	(1.9)	(0.6)	(5.5)	(2.8)	(10.7)
Stock-based compensation expense	1.3	1.6	1.9	2.1	7.0	2.3	2.5	2.5	2.6	9.9	3.5	3.5	2.7	2.9	12.6
Charges for wage and hour class action litigation settlements	-	-	-	-	-	-	-	-	0.5	0.5	-	-	-	0.6	0.6
Acquisition related costs	-	-	-	-	-	0.7	5.8	-	0.2	6.8	-	-	-	-	-
Write-off of deferred financing costs	-	-	-	-	-	-	0.3	-	-	0.3	-	-	-	-	-
Adjusted EBITDA (Non-GAAP)	\$ 40.4	\$ 24.7	\$ 29.9	\$ 40.5	\$ 135.5	\$ 40.4	\$ 37.2	\$ 44.0	\$ 58.1	\$ 179.8	\$ 63.2	\$ 28.2	\$ 39.6	\$ 57.5	\$ 188.4

Notes: Amounts above may not add due to rounding.

The Company defines Adjusted EBITDA - Non-GAAP as earnings before interest, taxes, depreciation and amortization, gain on sale of fixed assets, acquisition related costs, write-off of deferred financing costs, charges for wage and hour class action settlements, stock-based compensation expense, and certain non-recurring items.



**Reconciliation of GAAP to Non-GAAP Measures
(Unaudited)**

The below table presents the reconciliation of contract revenues adjusted for revenues from subsidiaries acquired and storm restoration service revenues generated during the indicated periods.

	NON-GAAP ADJUSTMENTS			Revenue Growth (Decline)%		
	GAAP Contract Revenues	Revenues from businesses acquired(a)	Revenues from storm restoration services	NON-GAAP Contract Revenues(a)(b)	GAAP %	NON-GAAP (Organic) %
(\$ in millions)						
<i>Q4-14 Organic Growth (Decline):</i>						
Q4-14	\$ 482.1	\$ (9.5)	\$ -	\$ 472.6	0.7%	(0.7)%
Q4-13	\$ 478.6	\$ (2.6)	\$ -	\$ 476.1		
<i>Prior Quarter Organic Growth (Decline):</i>						
Q3-14	\$ 426.3	\$ (5.5)	\$ -	\$ 420.7	(2.5)%	(3.8)%
Q3-13	\$ 437.4	\$ -	\$ -	\$ 437.4		
Q2-14	\$ 390.5	\$ (111.5)	\$ -	\$ 279.0	5.7%	0.9%
Q2-13	\$ 369.3	\$ (75.9)	\$ (16.7)	\$ 276.7		
Q1-14	\$ 512.7	\$ (157.1)	\$ -	\$ 355.6	58.6%	10.0%
Q1-13	\$ 323.3	\$ -	\$ -	\$ 323.3		
Q4-13	\$ 478.6	\$ (139.1)	\$ -	\$ 339.6	50.5%	7.5%
Q4-12	\$ 318.0	\$ -	\$ (2.3)	\$ 315.8		
Q3-13	\$ 437.4	\$ (122.9)	\$ -	\$ 314.5	47.7%	6.2%
Q3-12	\$ 296.1	\$ -	\$ -	\$ 296.1		
Q2-13	\$ 369.3	\$ (75.9)	\$ (16.7)	\$ 276.7	38.1%	3.5%
Q2-12	\$ 267.4	\$ -	\$ -	\$ 267.4		
Q1-13	\$ 323.3	\$ -	\$ -	\$ 323.3	1.2%	2.4%
Q1-12	\$ 319.6	\$ -	\$ (3.7)	\$ 315.8		
Q4-12	\$ 318.0	\$ -	\$ (2.3)	\$ 315.8	4.7%	9.0%
Q4-11	\$ 303.7	\$ -	\$ (14.1)	\$ 289.7		
Q3-12	\$ 296.1	\$ -	\$ -	\$ 296.1	17.3%	17.3%
Q3-11	\$ 252.4	\$ -	\$ -	\$ 252.4		
Q2-12	\$ 267.4	\$ (13.6)	\$ -	\$ 253.8	22.5%	19.2%
Q2-11	\$ 218.2	\$ (5.3)	\$ -	\$ 212.9		
Q1-12	\$ 319.6	\$ (14.5)	\$ (3.7)	\$ 301.4	22.2%	15.2%
Q1-11	\$ 261.6	\$ -	\$ -	\$ 261.6		
<i>Annual Organic Growth:</i>						
Fiscal 2014	\$ 1,811.6	\$ (499.3)	\$ -	\$ 1,312.3	12.6%	4.7%
Fiscal 2013	\$ 1,608.6	\$ (337.9)	\$ (16.7)	\$ 1,254.0		
Fiscal 2013	\$ 1,608.6	\$ (337.9)	\$ (16.7)	\$ 1,254.0	33.9%	4.9%
Fiscal 2012	\$ 1,201.1	\$ -	\$ (6.0)	\$ 1,195.1		
Fiscal 2012	\$ 1,201.1	\$ (54.5)	\$ (6.0)	\$ 1,140.6	16.0%	15.4%
Fiscal 2011	\$ 1,035.9	\$ (33.8)	\$ (14.1)	\$ 988.1		

Notes: Amounts may not add due to rounding.

- (a) Organic Revenue – Non-GAAP are revenues from businesses that are included for the full period in both the current and prior year quarter presented and both the current and prior year annual amount presented, excluding storm restoration services, if any. Organic Revenue growth (decline) is calculated as the percentage increase in revenues over those of the comparable prior year period (fiscal quarter or fiscal year) for revenues from businesses that are included in both periods for the full fiscal period, excluding revenues from storm restoration services, if any. As a result, revenues may be excluded in the calculation of annual organic revenue growth (decline) that are not excluded from the calculation of quarterly organic revenue growth (decline) for quarters within that fiscal year.
- (b) For comparisons of Organic Revenue beginning with Q3-14, Organic Revenue – Non-GAAP includes revenues of businesses acquired in Q2-13 as the revenues from these businesses are included in both quarters (Q3-14 and Q3-13). The annual comparison of Organic Revenue – Non-GAAP for fiscal 2014 will exclude these revenues because they will not be included in the comparable fiscal 2013 period for the full period.